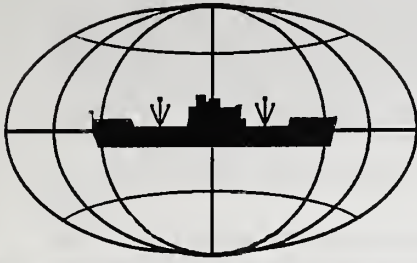


## **Historic, Archive Document**

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# U.S. EXPORT SALES

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- Outstanding Export Sales (Unshipped Balances) on NOV. 21, 1996
- Export Shipments in Current Marketing Year
- Daily Sales Reported NOV. 15 - 21, 1996

As Reported by Exporters

NOV 22 1996  
A 217



U.S. DEPARTMENT  
OF AGRICULTURE  
WASHINGTON, D.C. 20250

FOREIGN  
AGRICULTURAL  
SERVICE

FOR RELEASE AT 8:30 AM  
NOVEMBER 29, 1996

**U.S. EXPORT SALES**  
**EXPLANATION APPLICABLE TO ALL TABLES**

THIS REPORT IS BASED ON REPORTS SUBMITTED BY PRIVATE EXPORTERS AND IS AVAILABLE IN "HARD COPY", ON THE "USDA HOMEPAGE", ON "STAT-USA" ELECTRONIC BULLETIN BOARD, AND ON "FAX-ON-DEMAND" FROM THE FOREIGN AGRICULTURAL SERVICE. OUTSTANDING EXPORT SALES AS REPORTED AND COMPILED WITH OTHER DATA GIVE A SNAPSHOT VIEW OF THE CURRENT CONTRACTING SCENE. AT ANY GIVEN TIME IN THE COURSE OF A MARKETING YEAR, OUTSTANDING SALES DO NOT BEAR A CONSISTENT RELATIONSHIP TO EVENTUAL EXPORT SHIPMENTS. A MEANINGFUL EXPORT PROJECTION IS NOT OBTAINABLE BY THE SIMPLY ADDING OUTSTANDING SALES TO EXPORTS TO DATE. THE LATTER DATA, ALONE, PROVIDE A MORE RELIABLE MEASURE OF CURRENT EXPORT ACTIVITY THAN MAY BE DERIVED FROM A YEAR-TO-YEAR COMPARISON OF OUTSTANDING SALES.

FOR THE HARD COPY, ALL COUNTRIES WITH OUTSTANDING SALES OR ACCUMULATED EXPORTS ARE INCLUDED FOR EACH CLASS OF WHEAT, ALL WHEAT, WHEAT PRODUCTS, CORN, SOYBEANS, SOYBEAN CAKE AND MEAL, AMERICAN PIMA COTTON, ALL UPLAND COTTON, WHOLE CATTLE HIDES, AND WET BLUES (UNSPLIT AND GRAIN SPLIT). FOR OTHER COMMODITIES, COUNTRIES WITH LESS THAN 1% OF TOTAL OUTSTANDING SALES OR ACCUMULATED EXPORTS ARE NOT SHOWN SEPARATELY BUT ARE INCLUDED IN REGION TOTALS. THE ELECTRONIC VERSIONS INCLUDE ALL COUNTRIES, AS WELL AS THE BREAKDOWN BY CLASSES FOR RICE AND COTTON.

WHEAT PRODUCTS INCLUDE: ALL WHEAT FLOUR (INCLUDING CLEARS), BULGUR, SEMOLINA, FARINA AND ROLLED, CRACKED AND CRUSHED WHEAT.

REGIONS MAY NOT ADD DUE TO ROUNDING. ASTERISK (\*) DENOTES QUANTITY IS LESS THAN .05. EXPORTS FOR OWN ACCOUNT INCLUDES UNSOLD COMMODITIES SHIPPED ABROAD AND THOSE IN TRANSIT FROM THE U.S. TO FOREIGN PORTS.

CONVERSION FACTORS: BUSHELS OR CWT PER METRIC TON 1/

| COMMODITY     | UNIT | POUNDS<br>PER UNIT | NUMBER OF UNITS<br>PER METRIC TON |
|---------------|------|--------------------|-----------------------------------|
| WHEAT         | BU   | 60                 | 36.743333                         |
| SOYBEANS      | BU   | 60                 | 36.743333                         |
| CORN          | BU   | 56                 | 39.367857                         |
| GRAIN SORGHUM | BU   | 56                 | 39.367857                         |
| BARLEY        | BU   | 48                 | 45.929166                         |
| OATS          | BU   | 32                 | 68.893750                         |
| RICE          | CWT  | 100                | 22.046                            |

1/ A METRIC TON EQUALS 2,204.6 POUNDS

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ADDITIONAL INFORMATION CONCERNING THE EXPORT SALES REPORTING SYSTEM AND THE DATA PRESENTED HEREIN CAN BE OBTAINED BY CONTACTING EXPORT SALES REPORTING, FOREIGN AGRICULTURAL SERVICE, WASHINGTON, D.C. 20250, TELEPHONE: (202) 720-3273 OR FAX: (202) 690-3273.

METHODS OF OBTAINING DATA CONTAINED IN THIS REPORT INCLUDE:

HARD COPY: SUBSCRIPTION FROM THE NATIONAL TECHNICAL INFORMATION SERVICE (NTIS)  
COST -- DOMESTIC \$175.00 FOREIGN AIRMAIL \$320.00

ADDRESS: U.S. DEPARTMENT OF COMMERCE, TECHNOLOGY ADMINISTRATION, NATIONAL  
TECHNICAL INFORMATION SERVICE, SPRINGFIELD, VA 22161 TELEPHONE (703) 487-4630

HOMEPAGE: <http://www.fas.usda.gov/ffas/>

BULLETIN BOARD FAX: SET YOUR FAX MACHINE FOR POLLING AND DIAL  
SUMMARY DATA 202 690-3275  
COTTON 202 690-3273  
CATTLE HIDES AND SKINS 202 690-3270

FAX-ON-DEMAND: FROM YOUR FAX MACHINE WITH A TELEPHONE HANDSET, DIAL 202-720-7000 AND FOLLOW INSTRUCTIONS TO RECEIVE THE REPORT BY COMMODITY GROUPINGS.

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TO FILE A COMPLAINT, WRITE THE SECRETARY OF AGRICULTURE, U.S. DEPARTMENT OF AGRICULTURE, WASHINGTON, D.C., 20250, OR CALL 1-800-245-6340 (VOICE) OR (202) 720-1127 (TDD). USDA IS AN EQUAL OPPORTUNITY EMPLOYER.



## Export Sales Highlights

This summary is based on reports from exporters for the period November 15 - 21, 1996.

**Wheat:** Net sales of 231,400 metric tons (MT) were 16 percent below the previous week and 44 percent under the 4-week average. Major increases reported for Japan (86,600 MT), Israel (44,900 MT), and South Korea (42,800 MT) were partly offset by decreases for unknown destinations (35,000 MT), Bangladesh (26,100 MT), and Turkey (20,000 MT). Exports of 461,400 MT were one-tenth above the week earlier, but 9 percent under the 4-week average. The primary destinations were Japan (105,800 MT), Yemen (73,500 MT), Pakistan (31,500 MT), and Turkey (30,500 MT).

**Corn:** Net sales of 582,900 MT were off 52 percent from the previous week and 36 percent from the 4-week average. Major increases reported for Japan (209,200 MT), South Korea (112,100 MT), Taiwan (96,900 MT), Mexico (88,700 MT), Israel (58,700 MT), Egypt (45,700 MT), and Malaysia (45,000 MT) were partially offset by decreases reported for unknown destinations (291,200 MT). Exports of 1,225,300 MT were down 12 percent from the prior week's level, but up 14 percent from the 4-week average. Japan (334,500 MT), South Korea (326,300 MT), Taiwan (56,500 MT), Mexico (55,600 MT), Jordan (53,200 MT), and Egypt (45,700 MT) were the principal recipients.

**Barley:** Sales of 500 MT were all for Taiwan. Exports of 30,500 MT--all to Taiwan--were four and one-third times 4-week average.

**Sorghum:** Sales of 143,700 MT--a marketing-year high--were 70 percent above the prior week and two and one-tenth times the 4-week average. Israel (75,500 MT) and Japan (43,100 MT) were the major buyers. Exports of 134,200 MT were 6 percent short of prior week's marketing-year high, but were one-fifth above the 4-week average. The destinations were Japan (77,400 MT), Mexico (52,900 MT), and Nicaragua (3,900 MT).

**Rice:** Sales of 124,100 MT, the highest so far in the marketing-year, were 30 percent above the week earlier and 78 percent over the 4-week average. Costa Rica (46,000 MT--all rough) dominated the week's activity, with smaller sales to Turkey (18,900 MT), Mexico (15,100 MT, of which 14,500 MT was rough), Japan (10,000 MT), Trinidad (5,000 MT), and Bulgaria (4,100 MT). Exports of 63,100 MT were two and three-fifths times the prior week and 57 percent over the 4-week average. The major destinations were Turkey (16,900 MT), South Africa (8,600 MT), Mexico (7,500 MT), Ghana (7,100 MT), Haiti (5,300 MT), and Jamaica (5,300 MT).

**Soybeans:** Net sales of 754,200 MT were 22 percent more than the prior week, but 12 percent less than the 4-week average. Major increases for South Korea (164,000 MT), Spain (147,100 MT), China (144,100 MT), the Netherlands (140,900 MT), and Belgium (120,600 MT) were partially offset by reductions for unknown destinations (294,600 MT) and Japan (145,300 MT). Exports of 980,400 MT--a marketing-year high--were 9 percent above the previous week and 13 percent above the 4-week average. The primary destinations were China (249,100 MT), the Netherlands (109,000 MT), Mexico (97,200 MT), and Japan (73,400 MT).

**Soybean Cake and Meal:** Net sales of 77,000 MT slid 53 percent below the prior week and 60 percent below the 4-week average. Major increases for Canada (18,600 MT), Guatemala (16,600 MT), Algeria (15,000 MT), and the Dominican Republic (10,800 MT) were partially offset by reductions for unknown destinations (6,000 MT) and China (4,500 MT). Exports of 78,600 MT were off 19 percent from the previous week and 39 percent from the 4-week average. China (39,500 MT), Canada (14,800 MT), and Venezuela (7,300 MT) were the major destinations.

**Soybean Oil:** Net sales of 14,700 MT were the result of increases for China (35,000 MT, including new sales of 11,000 MT and switches from unknown destinations of 24,000 MT) and Hong Kong (7,000 MT) being partially offset by reductions for unknown destinations (29,000 MT). Exports of 37,700 MT were to China (25,000 MT), Angola (5,200 MT), Hong Kong (5,000 MT), and Nicaragua (2,500 MT).

**Cotton:** Net Upland sales of 117,400 running bales (RB) exceeded the previous week by 24 percent, but were 28 percent less than the 4-week average. The major purchasers were China (43,500 RB), Indonesia (25,000 RB), South Korea (19,500 RB), and Mexico (9,300 RB). Sales for the 1997/98 marketing year of 15,400 RB were for Mexico (11,700 RB) and Canada (3,800 RB). Exports of 107,100 RB were 6 percent above the week earlier and one-third above the 4-week average. Asian destinations accounted for 72 percent of the week's shipments; Western Hemisphere, 23 percent; African, 2 percent; East European, 2 percent; and West European, 1 percent.

**Hides and Skins:** Sales of 479,600 pieces were one-fifth above the previous week's level and 14 percent over the 4-week average. Whole cattle hide sales of 443,100 pieces were primarily for South Korea (151,600 pieces), Japan (78,800 pieces), and Taiwan (55,100 pieces). Exports of 367,400 pieces were up 2 percent from the prior week, but down 6 percent from the 4-week average. Whole cattle hide shipments of 350,700 pieces were destined primarily for South Korea (165,000 pieces), Taiwan (46,000 pieces), and Japan (40,800 pieces).

Sales of 20,700 wet blue hides fell 88 percent from the prior week's level and 71 percent from the 4-week average. Japan (9,300 grain split) and Italy (5,900 unsplit and 200 grain split) were the major buyers of wet blue hides. Exports of 66,800 hides were one-fifth above the week earlier and 37 percent over the 4-week average. The primary destinations were South Korea (17,800 unsplit and 4,100 grain split), Indonesia (13,500 unsplit), and Italy (9,300 unsplit and 1,200 grain split). Net sales of splits totaling 1,438,800 pounds were 3 percent lower than the previous week and 30 percent less than the 4-week average. South Korea (596,700 pounds), Hong Kong (435,900 pounds), and Indonesia (413,800 pounds) were the principal buyers. Exports of 2,289,200 pounds were 45 percent above the previous week and 6 percent above the 4-week average. Hong Kong (1,057,400 pounds) was the dominant destination, followed by South Korea (598,600 pounds) and Indonesia (314,800 pounds).

SUMMARY OF CURRENT WEEK'S TRANSACTIONS FOR CURRENT MARKETING YEAR  
BY REPORTING CATEGORY FOR WEEK ENDING NOVEMBER 21, 1996

| COMMODITY               | : BEGINNING :<br>: O/S : | NEW :<br>: SALES :           | PURCHASES :<br>: FROM FOREIGN : | BUY-BACKS :<br>: & CANCELLA- : | EXPORTS :<br>: SALES : | OUTSTANDING :<br>: SALES : |         |
|-------------------------|--------------------------|------------------------------|---------------------------------|--------------------------------|------------------------|----------------------------|---------|
|                         | :                        | : 1/ (+) :                   | SELLERS2/ (-) :                 | TIONS 3/ (-) :                 | 4/ (-) :               |                            |         |
|                         | :                        | -----1000 METRIC TONS-----   |                                 |                                |                        |                            |         |
| ALL WHEAT               | :                        | 3382.4                       | 305.5                           | -10.5                          | 84.7                   | 461.4                      | 3152.4  |
| WHEAT PRODUCTS          | :                        | 55.7                         | .4                              | 0.                             | 1.2                    | 2.7                        | 52.1    |
| RYE                     | :                        | 0.                           | 0.                              | 0.                             | 0.                     | 0.                         | 0.      |
| OATS                    | :                        | 0.                           | 0.                              | 0.                             | 0.                     | 0.                         | 0.      |
| BARLEY                  | :                        | 143.4                        | .5                              | 0.                             | 0.                     | 30.5                       | 113.4   |
| CORN                    | :                        | 13921.1                      | 702.9                           | 46.0                           | 74.1                   | 1225.3                     | 13278.7 |
| GRAIN SORGHUM           | :                        | 1162.1                       | 204.2                           | 10.0                           | 50.5                   | 134.2                      | 1171.7  |
| SOYBEANS                | :                        | 7468.5                       | 792.2                           | 0.                             | 38.1                   | 980.4                      | 7242.2  |
| SOYBEAN CAKE &<br>MEAL  | :                        | 1847.4                       | 106.8                           | 15.0                           | 14.8                   | 78.6                       | 1845.8  |
| SOYBEAN OIL             | :                        | 145.2                        | 14.7                            | 0.                             | 0.                     | 37.7                       | 122.2   |
| ALL RICE                | :                        | 449.0                        | 124.1                           | 0.                             | 0.                     | 63.1                       | 509.9   |
|                         | :                        | -----1000 RUNNING BALES----- |                                 |                                |                        |                            |         |
| ALL UPLAND<br>COTTON    | :                        | 2563.2                       | 130.9                           | 0.                             | 13.5                   | 107.1                      | 2573.5  |
| AMERICAN PIMA<br>COTTON | :                        | 278.2                        | 14.9                            | 0.                             | 0.                     | 10.1                       | 282.9   |
|                         | :                        | -----1000 PIECES-----        |                                 |                                |                        |                            |         |
| CATTLE HIDES -<br>WHOLE | :                        | 2831.2                       | 472.7                           | 0.                             | 29.6                   | 350.7                      | 2923.7  |

DATA SHOWN ABOVE MAY NOT ADD DUE TO ROUNDING. 1/ INCLUDES INCREASES RESULTING FROM NEW SALES, UPWARD CONTRACT ADJUSTMENTS, SHIFTS IN DELIVERY PERIOD FROM ONE MARKETING YEAR TO ANOTHER AND CHANGES FROM ONE COMMODITY TO ANOTHER. 2/ NET FOREIGN PURCHASE ACTIVITY. A PURCHASE FROM A FOREIGN SELLER IS A TRANSACTION CONTRACTING TO BUY U.S. PRODUCED COMMODITY FROM A FIRM OUTSIDE THE U.S. -- NOT INVOLVING A CANCELLATION OR BUY-BACK OF A REPORTED SALE. 3/ INCLUDES DECREASES RESULTING FROM BUY-BACK OF ALL OR PART OF A CONTRACT BALANCE BY MUTUAL CONSENT, UNILATERAL CANCELLATION BY ONE PARTY WHICH COULD RESULT IN A CONTRACT DISPUTE, DOWNWARD CONTRACT ADJUSTMENTS, SHIFTS IN DELIVERY PERIOD FROM ONE MARKETING YEAR TO ANOTHER, AND CHANGES FROM ONE COMMODITY TO ANOTHER. 4/ DOES NOT INCLUDE EXPORTS FOR EXPORTER'S OWN ACCOUNT.

SUMMARY OF CURRENT WEEK'S TRANSACTIONS FOR NEXT MARKETING YEAR  
BY REPORTING CATEGORY FOR WEEK ENDING NOVEMBER 21, 1996

| COMMODITY                    | : BEGINNING :<br>: O/S : | NEW :<br>: SALES :<br>: 1/ (+) | PURCHASES :<br>: FROM FOREIGN :<br>: SELLERS 2/ (-) | BUY-BACKS :<br>: & CANCELLA- :<br>: TIONS 3/ (-) | OUTSTANDING :<br>: SALES : |
|------------------------------|--------------------------|--------------------------------|---|--|----------------------------|
| -----1000 METRIC TONS-----   |                          |                                |   |  |                            |
| ALL WHEAT                    | : 0.                     | : 0.                           | : 0.  | : 0.   | : 0.                       |
| WHEAT PRODUCTS               | : 0.                     | : 0.                           | : 0.  | : 0.   | : 0.                       |
| RYE                          | : 0.                     | : 0.                           | : 0.  | : 0.   | : 0.                       |
| OATS                         | : 0.                     | : 0.                           | : 0.  | : 0.   | : 0.                       |
| BARLEY                       | : 0.                     | : 0.                           | : 0.  | : 0.   | : 0.                       |
| CORN                         | : 50.0                   | : 0.                           | : 0.  | : 0.   | : 50.0                     |
| GRAIN SORGHUM                | : 0.                     | : 0.                           | : 0.  | : 0.   | : 0.                       |
| SOYBEANS                     | : 0.                     | : 0.                           | : 0.  | : 0.   | : 0.                       |
| SOYBEAN CAKE & MEAL          | : 0.                     | : 0.                           | : 0.  | : 0.   | : 0.                       |
| SOYBEAN OIL                  | : 0.                     | : 0.                           | : 0.  | : 0.   | : 0.                       |
| ALL RICE                     | : 2.7                    | : 0.                           | : 0.  | : 0.   | : 2.7                      |
| -----1000 RUNNING BALES----- |                          |                                |   |  |                            |
| ALL UPLAND COTTON            | : 79.7                   | : 15.4                         | : 0.  | : 0.   | : 95.2                     |
| AMERICAN PIMA COTTON         | : 8.6                    | : 0.                           | : 0.  | : 0.   | : 8.6                      |
| -----1000 PIECES-----        |                          |                                |   |  |                            |
| CATTLE HIDES - WHOLE         | : 0.                     | : 3.7                          | : 0.  | : 0.   | : 3.7                      |

DATA SHOWN ABOVE MAY NOT ADD DUE TO ROUNDING. 1/ INCLUDES INCREASES RESULTING FROM NEW SALES, UPWARD CONTRACT ADJUSTMENTS, SHIFTS IN DELIVERY PERIOD FROM ONE MARKETING YEAR TO ANOTHER AND CHANGES FROM ONE COMMODITY TO ANOTHER. 2/ NET FOREIGN PURCHASE ACTIVITY. A PURCHASE FROM A FOREIGN SELLER IS A TRANSACTION CONTRACTING TO BUY U.S. PRODUCED COMMODITY FROM A FIRM OUTSIDE THE U.S. -- NOT INVOLVING A CANCELLATION OR BUY-BACK OF A REPORTED SALE. 3/ INCLUDES DECREASES RESULTING FROM BUY-BACK OF ALL OR PART OF A CONTRACT BALANCE BY MUTUAL CONSENT, UNILATERAL CANCELLATION BY ONE PARTY WHICH COULD RESULT IN A CONTRACT DISPUTE, DOWNWARD CONTRACT ADJUSTMENTS, SHIFTS IN DELIVERY PERIOD FROM ONE MARKETING YEAR TO ANOTHER, AND CHANGES FROM ONE COMMODITY TO ANOTHER.



OUTSTANDING EXPORT SALES AND EXPORTS - CURRENT MARKETING YEAR  
SUMMARY AND COMPARISON OF SELECTED COMMODITIES 1/

| COMMODITY             | : WEEK  | :OUTSTANDING EXPORT SALES: |           |         | :CUMULATIVE EXPORTS: |             | : OFFICIAL   |
|-----------------------|---------|----------------------------|-----------|---------|----------------------|-------------|--------------|
|                       | : END-  | : DESTINATION :            |           |         | : IN                 |             | : USDA       |
|                       | : ING   | :KNOWN                     | :UNKNOWN: | TOTAL   | :CURRENT MKTG. YEAR: |             | : EXPORT     |
|                       |         |                            |           |         |                      |             | :PROJECTIONS |
|                       |         | 1000                       | 1000      | 1000    | MILLION              | 1000        |              |
|                       |         | METRIC TONS                | M.T.      | M.T.    | BUSHELS              | METRIC TONS |              |
| HARD RED WINTER WHEAT | :11/14  | 789.1                      | 60.9      | 850.0   | 4885.6               | 179.5       |              |
|                       | :11/21  | 820.0                      | 44.9      | 864.9   | 4933.8               | 181.3       | -            |
|                       | :YR AGO | 1312.3                     | 292.3     | 1604.6  | 4670.1               | 171.6       |              |
| SOFT RED WINTER WHEAT | :11/14  | 212.1                      | 62.8      | 274.9   | 3194.8               | 117.4       |              |
|                       | :11/21  | 197.4                      | 53.6      | 250.9   | 3218.1               | 118.2       | -            |
|                       | :YR AGO | 1051.7                     | 0.        | 1051.7  | 3871.9               | 142.3       |              |
| HARD RED SPRING WHEAT | :11/14  | 1112.1                     | .7        | 1112.8  | 4183.2               | 153.7       |              |
|                       | :11/21  | 1001.5                     | 11.0      | 1012.5  | 4388.0               | 161.2       | -            |
|                       | :YR AGO | 1692.7                     | 151.4     | 1844.2  | 4196.2               | 154.2       |              |
| WHITE WHEAT           | :11/14  | 947.5                      | 6.0       | 953.5   | 2871.6               | 105.5       |              |
|                       | :11/21  | 853.0                      | 2.8       | 855.8   | 3014.5               | 110.8       | -            |
|                       | :YR AGO | 1250.0                     | 50.7      | 1300.7  | 2997.3               | 110.1       |              |
| DURUM WHEAT           | :11/14  | 116.5                      | 74.6      | 191.1   | 446.7                | 16.4        |              |
|                       | :11/21  | 110.5                      | 57.8      | 168.3   | 488.8                | 18.0        | -            |
|                       | :YR AGO | 177.8                      | 49.9      | 227.8   | 466.8                | 17.2        |              |
| ALL WHEAT             | :11/14  | 3177.4                     | 205.0     | 3382.4  | 15581.9              | 572.5       |              |
|                       | :11/21  | 2982.4                     | 170.0     | 3152.4  | 16043.2              | 589.5       | 25,860 2/    |
|                       | :YR AGO | 5484.6                     | 544.3     | 6028.9  | 16202.4              | 595.3       |              |
| WHEAT PRODUCTS        | :11/14  | 55.7                       | 0.        | 55.7    | 47.3                 | -           |              |
|                       | :11/21  | 52.1                       | 0.        | 52.1    | 50.0                 | -           | -            |
|                       | :YR AGO | 4.6                        | 0.        | 4.6     | 199.1                | -           |              |
| RYE                   | :11/14  | 0.                         | 0.        | 0.      | 0.                   | 0.          |              |
|                       | :11/21  | 0.                         | 0.        | 0.      | 0.                   | 0.          | -            |
|                       | :YR AGO | 0.                         | 0.        | 0.      | 0.                   | 0.          |              |
| OATS                  | :11/14  | 0.                         | 0.        | 0.      | 1.4                  | .1          |              |
|                       | :11/21  | 0.                         | 0.        | 0.      | 1.4                  | .1          | 45 2/        |
|                       | :YR AGO | 7.0                        | 0.        | 7.0     | 3.1                  | .2          |              |
| BARLEY                | :11/14  | 143.4                      | 0.        | 143.4   | 342.1                | 15.7        |              |
|                       | :11/21  | 113.4                      | 0.        | 113.4   | 372.6                | 17.1        | 760 2/       |
|                       | :YR AGO | 202.0                      | 229.7     | 431.7   | 719.8                | 33.1        |              |
| CORN                  | :11/14  | 12229.9                    | 1691.2    | 13921.1 | 8116.8               | 319.5       |              |
|                       | :11/21  | 11878.7                    | 1400.0    | 13278.7 | 9342.1               | 367.8       | 49,530 2/    |
|                       | :YR AGO | 13969.4                    | 3417.8    | 17387.2 | 14508.3              | 571.2       |              |
| GRAIN SORGHUM         | :11/14  | 1142.1                     | 20.0      | 1162.1  | 1054.2               | 41.5        |              |
|                       | :11/21  | 1151.7                     | 20.0      | 1171.7  | 1188.4               | 46.8        | 5,715 2/     |
|                       | :YR AGO | 1023.4                     | 95.0      | 1118.4  | 1141.3               | 44.9        |              |
| COTTONSEED            | :11/14  | 0.                         | 0.        | 0.      | .1                   | -           |              |
|                       | :11/21  | 0.                         | 0.        | 0.      | .1                   | -           | -            |
|                       | :YR AGO | 0.                         | 0.        | 0.      | 0.                   | -           |              |



OUTSTANDING EXPORT SALES AND EXPORTS - CURRENT MARKETING YEAR  
SUMMARY AND COMPARISON OF SELECTED COMMODITIES 1/

| COMMODITY            | : WEEK  | :OUTSTANDING EXPORT SALES: |            |         | :CUMULATIVE EXPORTS:  |           | : OFFICIAL    |
|----------------------|---------|----------------------------|------------|---------|-----------------------|-----------|---------------|
|                      | : END-  | : DESTINATION :            |            |         | : IN                  |           | : USDA        |
|                      | : ING   | : KNOWN                    | : UNKNOWN: | : TOTAL | : CURRENT MKTG. YEAR: |           | : EXPORT      |
|                      |         |                            |            |         |                       |           | : PROJECTIONS |
|                      |         | 1000                       |            | 1000    | 1000                  | MILLION   | 1000          |
|                      |         | METRIC TONS                |            | M.T.    | M.T.                  | BUSHELS   | METRIC TONS   |
| FLAXSEED             | :11/14  | 0.                         | 0.         | 0.      | 0.                    | 0.        | -             |
|                      | :11/21  | 0.                         | 0.         | 0.      | 0.                    | 0.        | -             |
|                      | :YR AGO | 0.                         | 0.         | 0.      | 0.                    | 0.        | -             |
| SOYBEANS             | :11/14  | 5591.3                     | 1877.2     | 7468.5  | 5494.8                | 201.9     |               |
|                      | :11/21  | 5659.6                     | 1582.6     | 7242.2  | 6475.2                | 237.9     | 23,680        |
|                      | :YR AGO | 4086.4                     | 948.1      | 5034.5  | 5916.7                | 217.4     |               |
| SOYBEAN CAKE & MEAL  | :11/14  | 1308.4                     | 539.1      | 1847.4  | 563.4                 | -         |               |
|                      | :11/21  | 1312.7                     | 533.1      | 1845.8  | 641.9                 | -         | 5,720         |
|                      | :YR AGO | 650.4                      | 0.         | 650.4   | 657.6                 | -         |               |
|                      |         |                            |            |         |                       | MIL. LBS. |               |
| SOYBEAN OIL          | :11/14  | 84.3                       | 60.9       | 145.2   | 89.6                  | 197.4     |               |
|                      | :11/21  | 90.3                       | 31.9       | 122.2   | 127.2                 | 280.5     | 790           |
|                      | :YR AGO | 40.5                       | 35.5       | 76.0    | 45.8                  | 101.0     |               |
| LINSEED OIL          | :11/14  | .9                         | 0.         | .9      | 1.9                   | 4.1       |               |
|                      | :11/21  | .9                         | 0.         | .9      | 1.9                   | 4.1       | -             |
|                      | :YR AGO | 2.7                        | 0.         | 2.7     | .9                    | 2.0       |               |
|                      |         |                            |            |         |                       | 1000 CWT. |               |
| ALL RICE             | :11/14  | 440.5                      | 8.5        | 449.0   | 604.3                 | 13323.4   |               |
|                      | :11/21  | 501.4                      | 8.5        | 509.9   | 667.5                 | 14714.7   | 2,420 3/      |
|                      | :YR AGO | 346.0                      | 0.         | 346.0   | 825.2                 | 18192.7   |               |
|                      |         |                            |            |         |                       |           |               |
| ALL UPLAND COTTON    | :11/14  | 2526.5                     | 36.7       | 2563.2  | 795.8                 | -         |               |
|                      | :11/21  | 2541.2                     | 32.3       | 2573.5  | 902.9                 | -         | 5,120         |
|                      | :YR AGO | 4082.1                     | 727.8      | 4809.9  | 1211.3                | -         |               |
| AMERICAN PIMA COTTON | :11/14  | 270.4                      | 7.8        | 278.2   | 58.9                  | -         |               |
|                      | :11/21  | 275.1                      | 7.8        | 282.9   | 69.0                  | -         | 405           |
|                      | :YR AGO | 213.8                      | 4.3        | 218.1   | 52.4                  | -         |               |
|                      |         |                            |            |         |                       |           |               |
| CATTLE HIDES - WHOLE | :11/14  | 2831.2                     | 0.         | 2831.2  | 17229.0               | -         |               |
|                      | :11/21  | 2923.7                     | 0.         | 2923.7  | 17579.7               | -         | -             |
|                      | :YR AGO | 3524.0                     | 0.         | 3524.0  | 17067.3               | -         |               |

1/ WITH THE EXCEPTION OF EXPORT PROJECTIONS, DATA DO NOT INCLUDE SEED AND RELIEF (PL 480, TITLE II). 2/ INCLUDES SMALL QUANTITIES OF PRODUCTS 3/ MILLED BASIS.

SUMMARY OF EXPORT TRANSACTIONS REPORTED UNDER THE DAILY REPORTING SYSTEM  
 COMMODITY DESTINATION QUANTITY (MT) MARKETING YEAR

FOR PERIOD ENDING NOVEMBER 21, 1996

NO SALES WERE REPORTED DURING THE ABOVE PERIOD.

OUTSTANDING EXPORT SALES - NEXT MARKETING YEAR  
 SUMMARY AND COMPARISONS OF SELECTED COMMODITIES

| COMMODITY             | WEEK   | OUTSTANDING EXPORT SALES |                     |                     |                    |
|-----------------------|--------|--------------------------|---------------------|---------------------|--------------------|
|                       | END-   | DESTINATION              |                     |                     |                    |
|                       | ING    | KNOWN                    | UNKNOWN             | TOTAL               |                    |
|                       |        | 1000<br>METRIC TONS      | 1000<br>METRIC TONS | 1000<br>METRIC TONS | MILLION<br>BUSHELS |
| HARD RED WINTER WHEAT | :11/14 | 0.                       | 0.                  | 0.                  | 0.                 |
|                       | :11/21 | 0.                       | 0.                  | 0.                  | 0.                 |
| SOFT RED WINTER WHEAT | :11/14 | 0.                       | 0.                  | 0.                  | 0.                 |
|                       | :11/21 | 0.                       | 0.                  | 0.                  | 0.                 |
| HARD RED SPRING WHEAT | :11/14 | 0.                       | 0.                  | 0.                  | 0.                 |
|                       | :11/21 | 0.                       | 0.                  | 0.                  | 0.                 |
| WHITE WHEAT           | :11/14 | 0.                       | 0.                  | 0.                  | 0.                 |
|                       | :11/21 | 0.                       | 0.                  | 0.                  | 0.                 |
| DURUM WHEAT           | :11/14 | 0.                       | 0.                  | 0.                  | 0.                 |
|                       | :11/21 | 0.                       | 0.                  | 0.                  | 0.                 |
| ALL WHEAT             | :11/14 | 0.                       | 0.                  | 0.                  | 0.                 |
|                       | :11/21 | 0.                       | 0.                  | 0.                  | 0.                 |
| BARLEY                | :11/14 | 0.                       | 0.                  | 0.                  | 0.                 |
|                       | :11/21 | 0.                       | 0.                  | 0.                  | 0.                 |
| CORN                  | :11/14 | 50.0                     | 0.                  | 50.0                | 2.0                |
|                       | :11/21 | 50.0                     | 0.                  | 50.0                | 2.0                |
| GRAIN SORGHUM         | :11/14 | 0.                       | 0.                  | 0.                  | 0.                 |
|                       | :11/21 | 0.                       | 0.                  | 0.                  | 0.                 |
| SOYBEANS              | :11/14 | 0.                       | 0.                  | 0.                  | 0.                 |
|                       | :11/21 | 0.                       | 0.                  | 0.                  | 0.                 |
| SOYBEAN CAKE & MEAL   | :11/14 | 0.                       | 0.                  | 0.                  | -                  |
|                       | :11/21 | 0.                       | 0.                  | 0.                  | -                  |
| SOYBEAN OIL           | :11/14 | 0.                       | 0.                  | 0.                  | -                  |
|                       | :11/21 | 0.                       | 0.                  | 0.                  | -                  |
|                       |        |                          |                     |                     | 1000 CWT.          |
| ALL RICE              | :11/14 | 2.7                      | 0.                  | 2.7                 | 58.5               |
|                       | :11/21 | 2.7                      | 0.                  | 2.7                 | 58.5               |
|                       |        |                          | 1000 RUNNING BALES  |                     |                    |
| ALL UPLAND COTTON     | :11/14 | 79.7                     | 0.                  | 79.7                | -                  |
|                       | :11/21 | 95.2                     | 0.                  | 95.2                | -                  |
| AMERICAN PIMA COTTON  | :11/14 | 8.6                      | 0.                  | 8.6                 | -                  |
|                       | :11/21 | 8.6                      | 0.                  | 8.6                 | -                  |

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 21, 1996

| DESTINATION             | CURRENT MARKETING YEAR |        |                     |        | NEXT MARKETING YEAR |        |
|-------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
|                         | OUTSTANDING SALES      |        | ACCUMULATED EXPORTS |        | OUTSTANDING SALES   |        |
|                         | THIS WEEK              | YR AGO | THIS WEEK           | YR AGO | THIS WEEK           | YR AGO |
| :-----                  |                        |        |                     |        |                     |        |
| EUROPEAN UNION          | :                      | 0.     | 0.                  | .4     | 0.                  | 0.     |
| ITALY                   | :                      | 0.     | 0.                  | .4     | 0.                  | 0.     |
| :                       |                        |        |                     |        |                     |        |
| OTHER WEST EUROPE       | :                      | 0.     | 0.                  | 33.7   | 26.3                | 0.     |
| NORWAY                  | :                      | 0.     | 0.                  | 26.2   | 26.3                | 0.     |
| TURKEY                  | :                      | 0.     | 0.                  | 7.4    | 0.                  | 0.     |
| :                       |                        |        |                     |        |                     |        |
| EASTERN EUROPE          | :                      | 0.     | 0.                  | 81.3   | 0.                  | 0.     |
| POLAND                  | :                      | 0.     | 0.                  | 81.3   | 0.                  | 0.     |
| :                       |                        |        |                     |        |                     |        |
| FORMER SOVIET UNION     | :                      | 2.6    | 0.                  | 49.5   | 88.3                | 0.     |
| GEORGIA                 | :                      | 0.     | 0.                  | 0.     | 35.0                | 0.     |
| MOLDOVA                 | :                      | 2.6    | 0.                  | 32.4   | 0.                  | 0.     |
| TURKMEN                 | :                      | 0.     | 0.                  | 0.     | 53.3                | 0.     |
| UZBEKIS                 | :                      | 0.     | 0.                  | 17.0   | 0.                  | 0.     |
| :                       |                        |        |                     |        |                     |        |
| JAPAN                   | :                      | 197.8  | 223.6               | 425.7  | 453.3               | 0.     |
| :                       |                        |        |                     |        |                     |        |
| CHINA                   | :                      | 5.0    | 0.                  | 288.1  | 523.6               | 0.     |
| :                       |                        |        |                     |        |                     |        |
| TAIWAN                  | :                      | 31.1   | 30.5                | 98.3   | 116.3               | 0.     |
| :                       |                        |        |                     |        |                     |        |
| OTHER ASIA AND OCEANIA: | :                      | 169.7  | 254.7               | 857.9  | 1023.7              | 0.     |
| BANGLADH                | :                      | 0.     | 0.                  | 0.     | 25.1                | 0.     |
| INDNSIA                 | :                      | 0.     | 80.0                | 0.     | 41.8                | 0.     |
| ISRAEL                  | :                      | 55.4   | 8.5                 | 301.6  | 289.5               | 0.     |
| JORDAN                  | :                      | 0.     | 0.                  | 57.0   | 243.3               | 0.     |
| KOR REP                 | :                      | 114.3  | 148.7               | 309.7  | 195.2               | 0.     |
| KUWAIT                  | :                      | 0.     | 0.                  | 0.     | 45.9                | 0.     |
| LEBANON                 | :                      | 0.     | 0.                  | 112.5  | 36.2                | 0.     |
| MALAYSIA                | :                      | 0.     | 10.0                | 0.     | 0.                  | 0.     |
| PHIL                    | :                      | 0.     | 5.0                 | 0.     | 0.                  | 0.     |
| S LANKA                 | :                      | 0.     | 0.                  | 49.6   | 114.9               | 0.     |
| THAILND                 | :                      | 0.     | 2.5                 | 27.5   | 31.9                | 0.     |
| :                       |                        |        |                     |        |                     |        |
| AFRICA                  | :                      | 98.3   | 312.1               | 1302.8 | 1036.0              | 0.     |
| ALGERIA                 | :                      | 0.     | 25.0                | 27.5   | 0.                  | 0.     |
| ANGOLA                  | :                      | 0.     | 0.                  | 17.8   | 15.7                | 0.     |
| BOTSWANA                | :                      | 0.     | 0.                  | 0.     | 8.8                 | 0.     |
| EGYPT                   | :                      | 10.0   | 196.0               | 735.9  | 547.3               | 0.     |
| GHANA                   | :                      | 0.     | 0.                  | 4.0    | 0.                  | 0.     |
| KENYA                   | :                      | 0.     | 0.                  | 29.7   | 0.                  | 0.     |
| LESOTHO                 | :                      | 0.     | 0.                  | 0.     | 7.4                 | 0.     |
| MOZAMBQ                 | :                      | 0.     | 0.                  | 21.4   | 0.                  | 0.     |
| NIGERIA                 | :                      | 88.3   | 45.1                | 376.3  | 345.6               | 0.     |
| REP SAF                 | :                      | 0.     | 0.                  | 8.0    | 0.                  | 0.     |
| SIER LN                 | :                      | 0.     | 0.                  | 5.9    | 12.7                | 0.     |
| SUDAN                   | :                      | 0.     | 16.0                | 0.     | 0.                  | 0.     |
| TUNISIA                 | :                      | 0.     | 0.                  | 26.7   | 0.                  | 0.     |
| ZAIRE                   | :                      | 0.     | 8.0                 | 49.6   | 52.0                | 0.     |
| ZIMBABWE                | :                      | 0.     | 22.0                | 0.     | 46.5                | 0.     |
| :                       |                        |        |                     |        |                     |        |
| WESTERN HEMISPHERE      | :                      | 315.6  | 491.4               | 1796.1 | 1402.8              | 0.     |
| BELIZE                  | :                      | 0.     | 3.3                 | 3.1    | 4.9                 | 0.     |
| BOLIVIA                 | :                      | 0.     | 24.5                | 87.8   | 21.5                | 0.     |
| BRAZIL                  | :                      | 7.0    | 138.0               | 698.3  | 294.3               | 0.     |
| CHILE                   | :                      | 0.     | 5.7                 | 0.     | 92.8                | 0.     |
| :-----                  |                        |        |                     |        |                     |        |

WHEAT - HARD RED WINTER

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 21, 1996

|                       | CURRENT MARKETING YEAR |        |                     |        | NEXT MARKETING YEAR |        |
|-----------------------|------------------------|--------|---------------------|--------|---------------------|--------|
|                       | OUTSTANDING SALES      |        | ACCUMULATED EXPORTS |        | OUTSTANDING SALES   |        |
| DESTINATION           | THIS WEEK              | YR AGO | THIS WEEK           | YR AGO | THIS WEEK           | YR AGO |
| COLOMB                | 12.0                   | 91.2   | 43.5                | 231.9  | 0.                  | 0.     |
| DOM REP               | 0.                     | 0.     | 0.                  | 24.6   | 0.                  | 0.     |
| ECUADOR               | 0.                     | 90.0   | 58.9                | 87.4   | 0.                  | 0.     |
| GUATMAL               | 0.                     | 18.0   | 36.3                | 49.5   | 0.                  | 0.     |
| HONDURA               | 0.                     | 0.     | 1.6                 | 6.9    | 0.                  | 0.     |
| MEXICO                | 286.6                  | 109.8  | 600.2               | 279.6  | 0.                  | 0.     |
| NICARAG               | 0.                     | 0.     | 0.                  | 2.4    | 0.                  | 0.     |
| PERU                  | 0.                     | 3.0    | 247.1               | 294.0  | 0.                  | 12.5   |
| SALVADR               | 7.0                    | 2.0    | 14.1                | 3.6    | 0.                  | 0.     |
| VENEZ                 | 3.0                    | 6.0    | 5.3                 | 9.5    | 0.                  | 0.     |
| TOTAL KNOWN           | 820.0                  | 1312.3 | 4933.8              | 4670.1 | 0.                  | 896.0  |
| TOTAL UNKNOWN         | 44.9                   | 292.3  | 0.                  | 0.     | 0.                  | 63.0   |
| TOTAL KNOWN & UNKNOWN | 864.9                  | 1604.6 | 4933.8              | 4670.1 | 0.                  | 959.0  |
| EXPORTS FOR OWN ACCT  |                        |        | 0.                  | 53.5   |                     |        |
| OPTIONAL ORIGIN       | 0.                     | 0.     |                     |        | 0.                  | 0.     |

WHEAT - SOFT RED WINTER

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 21, 1996

|                        | CURRENT MARKETING YEAR |        |                     |        | NEXT MARKETING YEAR |        |
|------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
|                        | OUTSTANDING SALES      |        | ACCUMULATED EXPORTS |        | OUTSTANDING SALES   |        |
| DESTINATION            | THIS WEEK              | YR AGO | THIS WEEK           | YR AGO | THIS WEEK           | YR AGO |
| OTHER WEST EUROPE      | 0.                     | 0.     | 19.5                | 0.     | 0.                  | 0.     |
| TURKEY                 | 0.                     | 0.     | 19.5                | 0.     | 0.                  | 0.     |
| EASTERN EUROPE         | 0.                     | 0.     | 83.4                | 0.     | 0.                  | 0.     |
| BULGAR                 | 0.                     | 0.     | 83.4                | 0.     | 0.                  | 0.     |
| FORMER SOVIET UNION    | 15.0                   | 99.2   | 26.3                | 0.     | 0.                  | 0.     |
| ARMENIA                | 15.0                   | 0.     | 26.3                | 0.     | 0.                  | 0.     |
| RUSSIA                 | 0.                     | 99.2   | 0.                  | 0.     | 0.                  | 0.     |
| CHINA                  | 0.                     | 0.     | 620.1               | 1164.2 | 0.                  | 0.     |
| OTHER ASIA AND OCEANIA | 0.                     | 0.     | 112.1               | 118.4  | 0.                  | 0.     |
| BANGLADH               | 0.                     | 0.     | 0.                  | 96.9   | 0.                  | 0.     |
| ISRAEL                 | 0.                     | 0.     | 62.7                | 21.5   | 0.                  | 0.     |
| JORDAN                 | 0.                     | 0.     | 9.7                 | 0.     | 0.                  | 0.     |
| LEBANON                | 0.                     | 0.     | 39.7                | 0.     | 0.                  | 0.     |
| AFRICA                 | 6.0                    | 792.5  | 1824.3              | 2263.8 | 0.                  | 0.     |
| ALGERIA                | 0.                     | 0.     | 17.0                | 76.9   | 0.                  | 0.     |
| BOTSWANA               | 0.                     | 0.     | 0.                  | 10.0   | 0.                  | 0.     |
| EGYPT                  | 0.                     | 701.0  | 1294.7              | 1957.4 | 0.                  | 0.     |
| GHANA                  | 0.                     | 0.     | 0.                  | 2.5    | 0.                  | 0.     |
| MOROC                  | 0.                     | 91.5   | 353.7               | 201.4  | 0.                  | 0.     |
| MOZAMBQ                | 6.0                    | 0.     | 0.                  | 0.     | 0.                  | 0.     |
| NIGERIA                | 0.                     | 0.     | 25.5                | 0.     | 0.                  | 0.     |



WHEAT - SOFT RED WINTER

MARKETING YEAR 06/01 - 05/31.

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 21, 1996

|                       | CURRENT MARKETING YEAR                                    |         |            |         | NEXT MARKETING YEAR |         |
|-----------------------|---|---------|------------|---------|---------------------|---------|
|                       | OUTSTANDING SALES: ACCUMULATED EXPORTS: OUTSTANDING SALES |         |            |         |                     |         |
| DESTINATION           | THIS WEEK:  | YR AGO: | THIS WEEK: | YR AGO: | THIS WEEK:          | YR AGO: |
| REP SAF               | 0.  | 0.      | 7.4        | 12.6    | 0.                  | 0.      |
| SIER LN               | 0.  | 0.      | 6.8        | 0.      | 0.                  | 0.      |
| SUDAN                 | 0.  | 0.      | 33.0       | 0.      | 0.                  | 0.      |
| SWAZLND               | 0.  | 0.      | 3.5        | 0.      | 0.                  | 0.      |
| TOGO                  | 0.  | 0.      | 0.         | 3.0     | 0.                  | 0.      |
| TUNISIA               | 0.  | 0.      | 81.3       | 0.      | 0.                  | 0.      |
| ZAIRE                 | 0.  | 0.      | 1.5        | 0.      | 0.                  | 0.      |
| WESTERN HEMISPHERE    | 176.4   | 160.0   | 532.5      | 325.5   | 0.                  | 0.      |
| BARBADO               | 0.  | 0.      | 2.9        | 1.3     | 0.                  | 0.      |
| BRAZIL                | 0.  | 0.      | 85.8       | 0.      | 0.                  | 0.      |
| C RICA                | 8.2   | 2.5     | 13.6       | 9.3     | 0.                  | 0.      |
| CHILE                 | 0.  | 0.      | 0.         | 48.4    | 0.                  | 0.      |
| COLOMB                | 14.0  | 23.1    | 74.7       | 63.4    | 0.                  | 0.      |
| DOM REP               | 0.  | 15.5    | 9.9        | 4.6     | 0.                  | 0.      |
| ECUADOR               | 0.  | 0.      | 14.3       | 12.5    | 0.                  | 0.      |
| F W IND               | 0.  | 0.      | 1.4        | .3      | 0.                  | 0.      |
| GUATMAL               | 3.3   | 3.8     | 11.2       | 4.4     | 0.                  | 0.      |
| GUYANA                | 0.  | 0.      | 2.6        | 2.1     | 0.                  | 0.      |
| HONDURA               | 7.4   | 4.4     | 30.0       | 12.1    | 0.                  | 0.      |
| JAMAICA               | 17.0  | 20.0    | 37.5       | 39.6    | 0.                  | 0.      |
| LW WW I               | 0.  | 0.      | 0.         | .3      | 0.                  | 0.      |
| MEXICO                | 38.5  | 20.0    | 103.9      | 0.      | 0.                  | 0.      |
| N ANTIL               | 0.  | 0.      | 2.1        | 1.0     | 0.                  | 0.      |
| NICARAG               | 0.  | 0.      | 1.6        | 4.8     | 0.                  | 0.      |
| PANAMA                | 9.4   | 11.7    | 13.9       | 8.5     | 0.                  | 0.      |
| PERU                  | 0.  | 0.      | 9.5        | 19.9    | 0.                  | 0.      |
| SALVADR               | 17.0  | 4.0     | 24.8       | 25.3    | 0.                  | 0.      |
| TRINID                | 44.6  | 34.7    | 30.8       | 37.2    | 0.                  | 0.      |
| VENEZ                 | 17.0  | 20.5    | 61.9       | 30.5    | 0.                  | 0.      |
| TOTAL KNOWN           | 197.4   | 1051.7  | 3218.1     | 3871.9  | 0.                  | 0.      |
| TOTAL UNKNOWN         | 53.6  | 0.      | 0.         | 0.      | 0.                  | 0.      |
| TOTAL KNOWN & UNKNOWN | 250.9   | 1051.7  | 3218.1     | 3871.9  | 0.                  | 0.      |
| EXPORTS FOR OWN ACCT  |   |         | .6         | .6      |                     |         |
| OPTIONAL ORIGIN       | 0.  | 0.      |            |         | 0.                  | 0.      |

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 21, 1996

| DESTINATION             | CURRENT MARKETING YEAR |         |                      |        | NEXT MARKETING YEAR |        |
|-------------------------|------------------------|---------|----------------------|--------|---------------------|--------|
|                         | :OUTSTANDING SALES:    |         | ACCUMULATED EXPORTS: |        | OUTSTANDING SALES   |        |
|                         | :THIS WEEK:            | YR AGO: | :THIS WEEK:          | YR AGO | :THIS WEEK:         | YR AGO |
| EUROPEAN UNION          | : 36.5                 | 22.5    | 326.5                | 316.1  | 0.                  | 0.     |
| BELGIUM                 | : 0.                   | 0.      | 73.5                 | 76.8   | 0.                  | 0.     |
| FRANCE                  | : 0.                   | 0.      | 0.                   | 1.0    | 0.                  | 0.     |
| GERM, FR                | : 0.                   | 0.      | 0.                   | 2.0    | 0.                  | 0.     |
| GREECE                  | : 7.0                  | 0.      | 31.0                 | 45.9   | 0.                  | 0.     |
| ITALY                   | : 10.0                 | 22.5    | 141.3                | 79.1   | 0.                  | 0.     |
| SPAIN                   | : 0.                   | 0.      | 40.3                 | 85.3   | 0.                  | 0.     |
| U KING                  | : 19.5                 | 0.      | 40.5                 | 26.0   | 0.                  | 0.     |
| OTHER WEST EUROPE       | : 66.7                 | 106.0   | 272.8                | 141.8  | 0.                  | 18.0   |
| CYPRUS                  | : 0.                   | 12.0    | 21.2                 | 10.5   | 0.                  | 0.     |
| ICELAND                 | : 0.                   | 1.0     | .7                   | 2.0    | 0.                  | 0.     |
| MALTA                   | : 7.5                  | 0.      | 19.3                 | 14.7   | 0.                  | 0.     |
| NORWAY                  | : 0.                   | 18.0    | 54.6                 | 37.8   | 0.                  | 18.0   |
| TURKEY                  | : 59.2                 | 75.0    | 176.9                | 76.8   | 0.                  | 0.     |
| EASTERN EUROPE          | : 0.                   | 0.      | 71.8                 | 0.     | 0.                  | 0.     |
| POLAND                  | : 0.                   | 0.      | 33.0                 | 0.     | 0.                  | 0.     |
| SLOVENIA                | : 0.                   | 0.      | 38.8                 | 0.     | 0.                  | 0.     |
| FORMER SOVIET UNION     | : 25.0                 | 0.      | 81.7                 | 0.     | 0.                  | 0.     |
| ARMENIA                 | : 0.                   | 0.      | 21.0                 | 0.     | 0.                  | 0.     |
| GEORGIA                 | : 0.                   | 0.      | 2.9                  | 0.     | 0.                  | 0.     |
| RUSSIA                  | : 25.0                 | 0.      | 20.0                 | 0.     | 0.                  | 0.     |
| UZBEKIS                 | : 0.                   | 0.      | 37.8                 | 0.     | 0.                  | 0.     |
| JAPAN                   | : 182.4                | 283.9   | 588.6                | 562.1  | 0.                  | 0.     |
| CHINA                   | : 12.5                 | 0.      | 56.8                 | 31.8   | 0.                  | 0.     |
| TAIWAN                  | : 63.7                 | 87.9    | 217.8                | 210.2  | 0.                  | 0.     |
| OTHER ASIA AND OCEANIA: | 212.5                  | 589.3   | 1029.4               | 1464.9 | 0.                  | 0.     |
| BANGLADH                | : 0.                   | 0.      | 75.2                 | 0.     | 0.                  | 0.     |
| INDNSIA                 | : 0.                   | 80.0    | 0.                   | 173.5  | 0.                  | 0.     |
| ISRAEL                  | : 0.                   | 0.      | 4.0                  | 0.     | 0.                  | 0.     |
| JORDAN                  | : 0.                   | 0.      | 89.9                 | 0.     | 0.                  | 0.     |
| KOR REP                 | : 110.8                | 109.8   | 192.6                | 177.5  | 0.                  | 0.     |
| KUWAIT                  | : 0.                   | 0.      | 0.                   | 6.0    | 0.                  | 0.     |
| LEBANON                 | : 0.                   | 75.0    | 50.9                 | 29.2   | 0.                  | 0.     |
| MALAYSA                 | : 0.                   | 55.0    | 5.5                  | 76.2   | 0.                  | 0.     |
| PHIL                    | : 101.7                | 226.5   | 523.1                | 655.0  | 0.                  | 0.     |
| SINGAPR                 | : 0.                   | 0.      | 12.4                 | 11.8   | 0.                  | 0.     |
| S LANKA                 | : 0.                   | 0.      | 0.                   | 157.1  | 0.                  | 0.     |
| THAILND                 | : 0.                   | 43.0    | 75.8                 | 123.6  | 0.                  | 0.     |
| U AR EM                 | : 0.                   | 0.      | 0.                   | 55.0   | 0.                  | 0.     |
| AFRICA                  | : 71.0                 | 52.1    | 645.9                | 529.7  | 0.                  | 0.     |
| ALGERIA                 | : 0.                   | 0.      | 5.5                  | 26.3   | 0.                  | 0.     |
| BENIN                   | : 0.                   | 0.      | 2.0                  | 1.0    | 0.                  | 0.     |
| BOTSWANA                | : 0.                   | 0.      | 5.2                  | 0.     | 0.                  | 0.     |
| CAMROON                 | : 0.                   | 3.1     | 26.4                 | 43.9   | 0.                  | 0.     |
| CNRY I                  | : 0.                   | 0.      | 5.5                  | 10.5   | 0.                  | 0.     |
| EGYPT                   | : 55.0                 | 0.      | 99.2                 | 0.     | 0.                  | 0.     |
| GHANA                   | : 0.                   | 0.      | 55.1                 | 81.8   | 0.                  | 0.     |
| KENYA                   | : 0.                   | 25.0    | 0.                   | 0.     | 0.                  | 0.     |
| LESOTHO                 | : 0.                   | 0.      | 4.3                  | 10.5   | 0.                  | 0.     |

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 21, 1996

|                       | CURRENT MARKETING YEAR                                    |         |             |        | :NEXT MARKETING YEAR |        |
|-----------------------|---|---------|-------------|--------|----------------------|--------|
|                       | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |             |        |                      |        |
| DESTINATION           | :THIS WEEK:   | YR AGO: | :THIS WEEK: | YR AGO | :THIS WEEK:          | YR AGO |
| MOROC                 | : 11.0  | 0.      | 16.6        | 0.     | 0.                   | 0.     |
| MOZAMBQ               | : 5.0   | 0.      | 9.9         | 0.     | 0.                   | 0.     |
| NIGER                 | : 0.  | 0.      | 0.          | 4.0    | 0.                   | 0.     |
| NIGERIA               | : 0.  | 0.      | 35.1        | 135.2  | 0.                   | 0.     |
| REP SAF               | : 0.  | 20.0    | 294.0       | 157.3  | 0.                   | 0.     |
| SENEGAL               | : 0.  | 0.      | 2.2         | 5.2    | 0.                   | 0.     |
| SIER LN               | : 0.  | 0.      | 1.8         | 3.0    | 0.                   | 0.     |
| SWAZLND               | : 0.  | 0.      | 14.5        | 0.     | 0.                   | 0.     |
| TNZANIA               | : 0.  | 0.      | 21.6        | 21.0   | 0.                   | 0.     |
| TOGO                  | : 0.  | 0.      | 19.7        | 23.6   | 0.                   | 0.     |
| TUNISIA               | : 0.  | 0.      | 27.5        | 0.     | 0.                   | 0.     |
| ZAIRE                 | : 0.  | 4.0     | 0.          | 6.5    | 0.                   | 0.     |
| WESTERN HEMISPHERE    | : 331.2   | 551.0   | 1096.9      | 939.6  | 0.                   | 40.0   |
| BARBADO               | : 3.0   | 5.0     | 6.9         | 6.5    | 0.                   | 0.     |
| BELIZE                | : 10.0  | 1.8     | 4.2         | 2.7    | 0.                   | 0.     |
| BOLIVIA               | : 0.  | 30.0    | 0.          | 30.3   | 0.                   | 0.     |
| BRAZIL                | : 0.  | 0.      | 42.3        | 21.0   | 0.                   | 0.     |
| C RICA                | : 37.1  | 29.5    | 55.0        | 48.9   | 0.                   | 0.     |
| CHILE                 | : 0.  | 17.9    | 0.          | 82.6   | 0.                   | 0.     |
| COLOMB                | : 6.0   | 60.0    | 157.2       | 68.1   | 0.                   | 40.0   |
| DOM REP               | : 4.5   | 39.5    | 91.0        | 86.7   | 0.                   | 0.     |
| ECUADOR               | : 21.0  | 75.0    | 42.6        | 62.8   | 0.                   | 0.     |
| F W IND               | : 7.0   | 0.      | 2.4         | 2.0    | 0.                   | 0.     |
| GUATMAL               | : 0.  | 53.0    | 60.8        | 71.3   | 0.                   | 0.     |
| GUYANA                | : 3.2   | 0.      | 11.6        | 20.1   | 0.                   | 0.     |
| HONDURA               | : 8.1   | 1.0     | 30.1        | 14.6   | 0.                   | 0.     |
| JAMAICA               | : 14.0  | 7.5     | 34.5        | 36.6   | 0.                   | 0.     |
| LW WW I               | : 0.  | 6.0     | 15.6        | 19.7   | 0.                   | 0.     |
| MEXICO                | : 45.0  | 0.      | 26.7        | 8.2    | 0.                   | 0.     |
| N ANTIL               | : 0.  | 0.      | 7.7         | 4.3    | 0.                   | 0.     |
| NICARAG               | : 0.  | 0.      | 37.5        | 26.6   | 0.                   | 0.     |
| PANAMA                | : 47.7  | 46.4    | 27.2        | 40.4   | 0.                   | 0.     |
| PERU                  | : 4.5   | 17.5    | 153.8       | 51.0   | 0.                   | 0.     |
| SALVADR               | : 31.0  | 8.0     | 29.3        | 44.8   | 0.                   | 0.     |
| SURINAM               | : 0.  | 2.9     | 8.5         | 8.7    | 0.                   | 0.     |
| TRINID                | : 51.0  | 32.3    | 27.5        | 36.8   | 0.                   | 0.     |
| URUGUAY               | : 0.  | 0.      | 26.3        | 0.     | 0.                   | 0.     |
| VENEZ                 | : 38.1  | 117.8   | 198.4       | 144.8  | 0.                   | 0.     |
| TOTAL KNOWN           | : 1001.5  | 1692.7  | 4388.0      | 4196.2 | 0.                   | 58.0   |
| TOTAL UNKNOWN         | : 11.0  | 151.4   | 0.          | 0.     | 0.                   | 0.     |
| TOTAL KNOWN & UNKNOWN | : 1012.5  | 1844.2  | 4388.0      | 4196.2 | 0.                   | 58.0   |
| EXPORTS FOR OWN ACCT  | : 56.5  | 9.0     | 12.4        | 4.7    | 0.                   | 0.     |
| OPTIONAL ORIGIN       | : 56.5  | 9.0     |             |        | 0.                   | 0.     |

WHEAT - WHITE

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 21, 1996

| DESTINATION            | CURRENT MARKETING YEAR |        |                     |        | NEXT MARKETING YEAR |        |
|------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
|                        | OUTSTANDING SALES      |        | ACCUMULATED EXPORTS |        | OUTSTANDING SALES   |        |
|                        | THIS WEEK              | YR AGO | THIS WEEK           | YR AGO | THIS WEEK           | YR AGO |
| :                      |                        |        |                     |        |                     |        |
| OTHER WEST EUROPE      | 0.                     | 0.     | 0.                  | 52.1   | 0.                  | 0.     |
| TURKEY                 | 0.                     | 0.     | 0.                  | 52.1   | 0.                  | 0.     |
| :                      |                        |        |                     |        |                     |        |
| FORMER SOVIET UNION    | 0.                     | 0.     | 0.                  | 5.3    | 0.                  | 0.     |
| RUSSIA                 | 0.                     | 0.     | 0.                  | 5.3    | 0.                  | 0.     |
| :                      |                        |        |                     |        |                     |        |
| JAPAN                  | 216.2                  | 182.1  | 382.0               | 517.1  | 0.                  | 0.     |
| :                      |                        |        |                     |        |                     |        |
| TAIWAN                 | 11.2                   | 13.0   | 60.5                | 56.0   | 0.                  | 0.     |
| :                      |                        |        |                     |        |                     |        |
| OTHER ASIA AND OCEANIA | 525.6                  | 726.8  | 2099.2              | 2221.0 | 0.                  | 0.     |
| AFGHAN                 | 0.                     | 0.     | 7.3                 | 0.     | 0.                  | 0.     |
| BANGLADH               | 0.                     | 0.     | 0.                  | 201.4  | 0.                  | 0.     |
| HG KONG                | 0.                     | 7.0    | 0.                  | 14.7   | 0.                  | 0.     |
| INDNSIA                | 0.                     | 40.0   | 56.7                | 83.8   | 0.                  | 0.     |
| KOR REP                | 156.3                  | 178.9  | 346.7               | 297.3  | 0.                  | 0.     |
| KUWAIT                 | 0.                     | 0.     | 0.                  | 7.8    | 0.                  | 0.     |
| MALAYSA                | 0.                     | 5.0    | 0.                  | 0.     | 0.                  | 0.     |
| PAKISTN                | 240.0                  | 179.4  | 824.0               | 735.5  | 0.                  | 0.     |
| PHIL                   | 67.8                   | 153.0  | 257.6               | 368.2  | 0.                  | 0.     |
| SINGAPR                | 0.                     | 0.     | 10.0                | 7.7    | 0.                  | 0.     |
| S LANKA                | 0.                     | 50.0   | 153.0               | 260.6  | 0.                  | 0.     |
| THAILND                | 0.                     | 23.5   | 59.3                | 25.9   | 0.                  | 0.     |
| YEMEN SA               | 61.5                   | 90.0   | 384.6               | 218.1  | 0.                  | 0.     |
| :                      |                        |        |                     |        |                     |        |
| AFRICA                 | 100.0                  | 300.0  | 454.6               | 78.8   | 0.                  | 0.     |
| EGYPT                  | 100.0                  | 300.0  | 444.0               | 78.8   | 0.                  | 0.     |
| ETHIOP                 | 0.                     | 0.     | 8.6                 | 0.     | 0.                  | 0.     |
| GHANA                  | 0.                     | 0.     | 2.0                 | 0.     | 0.                  | 0.     |
| :                      |                        |        |                     |        |                     |        |
| WESTERN HEMISPHERE     | 0.                     | 28.1   | 18.3                | 67.0   | 0.                  | 0.     |
| CANADA                 | 0.                     | 0.     | 2.3                 | 0.     | 0.                  | 0.     |
| CHILE                  | 0.                     | 17.9   | 0.                  | 61.9   | 0.                  | 0.     |
| MEXICO                 | 0.                     | 2.7    | 1.0                 | 5.1    | 0.                  | 0.     |
| PERU                   | 0.                     | 7.5    | 15.0                | 0.     | 0.                  | 0.     |
| :                      |                        |        |                     |        |                     |        |
| TOTAL KNOWN            | 853.0                  | 1250.0 | 3014.5              | 2997.3 | 0.                  | 0.     |
| TOTAL UNKNOWN          | 2.8                    | 50.7   | 0.                  | 0.     | 0.                  | 0.     |
| :                      |                        |        |                     |        |                     |        |
| TOTAL KNOWN & UNKNOWN  | 855.8                  | 1300.7 | 3014.5              | 2997.3 | 0.                  | 0.     |
| EXPORTS FOR OWN ACCT   |                        |        | 0.                  | 0.     |                     |        |
| OPTIONAL ORIGIN        | 0.                     | 0.     |                     |        | 0.                  | 0.     |



WHEAT - DURUM  
OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY,  
1000 METRIC TONS

MARKETING YEAR 06/01 - 05/31  
REGION AND MARKETING YEAR  
AS OF NOVEMBER 21, 1996

| DESTINATION            | CURRENT MARKETING YEAR |        |                     |        | NEXT MARKETING YEAR |        |
|------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
|                        | OUTSTANDING SALES      |        | ACCUMULATED EXPORTS |        | OUTSTANDING SALES   |        |
|                        | THIS WEEK              | YR AGO | THIS WEEK           | YR AGO | THIS WEEK           | YR AGO |
| EUROPEAN UNION         | 38.5                   | 25.8   | 194.3               | 191.8  | 0.                  | 0.     |
| BELGIUM                | 0.                     | 0.     | 13.4                | 36.1   | 0.                  | 0.     |
| FRANCE                 | 0.                     | 0.     | 0.                  | 12.5   | 0.                  | 0.     |
| GERM, FR               | 0.                     | 0.     | 18.8                | 10.5   | 0.                  | 0.     |
| GREECE                 | 0.                     | 0.     | 2.4                 | 29.8   | 0.                  | 0.     |
| ITALY                  | 38.5                   | 25.8   | 159.6               | 100.8  | 0.                  | 0.     |
| NETHLD                 | 0.                     | 0.     | 0.                  | 2.2    | 0.                  | 0.     |
| OTHER WEST EUROPE      | 0.                     | 6.0    | 24.8                | 8.4    | 0.                  | 5.4    |
| CYPRUS                 | 0.                     | 6.0    | 6.1                 | 8.4    | 0.                  | 0.     |
| SWITZLD                | 0.                     | 0.     | 0.                  | 0.     | 0.                  | 5.4    |
| TURKEY                 | 0.                     | 0.     | 18.7                | 0.     | 0.                  | 0.     |
| TAIWAN                 | 0.                     | 0.     | 3.2                 | 0.     | 0.                  | 0.     |
| OTHER ASIA AND OCEANIA | 0.                     | 0.     | 0.                  | 3.0    | 0.                  | 0.     |
| KUWAIT                 | 0.                     | 0.     | 0.                  | 3.0    | 0.                  | 0.     |
| AFRICA                 | 0.                     | 93.7   | 214.5               | 189.7  | 0.                  | 0.     |
| ALGERIA                | 0.                     | 0.     | 161.0               | 52.5   | 0.                  | 0.     |
| MOROC                  | 0.                     | 25.0   | 18.3                | 49.1   | 0.                  | 0.     |
| REP SAF                | 0.                     | 18.7   | 15.9                | 11.3   | 0.                  | 0.     |
| TUNISIA                | 0.                     | 50.0   | 19.4                | 76.8   | 0.                  | 0.     |
| WESTERN HEMISPHERE     | 72.0                   | 52.4   | 52.1                | 73.9   | 0.                  | 10.0   |
| C RICA                 | 4.5                    | 3.5    | 9.0                 | 2.5    | 0.                  | 0.     |
| DOM REP                | 3.5                    | 0.     | 5.4                 | 2.1    | 0.                  | 0.     |
| GUATMAL                | 0.                     | 0.     | 0.                  | 5.8    | 0.                  | 0.     |
| HONDURA                | 0.                     | .9     | 2.4                 | 1.6    | 0.                  | 0.     |
| MEXICO                 | 14.0                   | 0.     | 0.                  | 0.     | 0.                  | 0.     |
| PANAMA                 | 4.5                    | 3.0    | 2.1                 | 1.7    | 0.                  | 0.     |
| PERU                   | 27.5                   | 15.0   | 12.8                | 23.5   | 0.                  | 0.     |
| VENEZ                  | 18.0                   | 30.0   | 20.5                | 36.7   | 0.                  | 10.0   |
| TOTAL KNOWN            | 110.5                  | 177.8  | 488.8               | 466.8  | 0.                  | 15.4   |
| TOTAL UNKNOWN          | 57.8                   | 49.9   | 0.                  | 0.     | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN  | 168.3                  | 227.8  | 488.8               | 466.8  | 0.                  | 15.4   |
| EXPORTS FOR OWN ACCT   |                        |        | 0.                  | .1     |                     |        |
| OPTIONAL ORIGIN        | 6.0                    | 0.     |                     |        | 0.                  | 0.     |

## ALL WHEAT

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 21, 1996

|                         | : | CURRENT MARKETING YEAR |        |                       |        | :NEXT MARKETING YEAR |      |
|-------------------------|---|------------------------|--------|-----------------------|--------|----------------------|------|
|                         | : | :OUTSTANDING SALES:    |        | :ACCUMULATED EXPORTS: |        | : OUTSTANDING SALES  |      |
| DESTINATION             | : | :THIS WEEK: YR AGO:    |        | :THIS WEEK: YR AGO    |        | :THIS WEEK: YR AGO   |      |
| EUROPEAN UNION          | : | 75.0                   | 48.3   | 521.2                 | 507.9  | 0.                   | 0.   |
| BELGIUM                 | : | 0.                     | 0.     | 86.8                  | 112.9  | 0.                   | 0.   |
| FRANCE                  | : | 0.                     | 0.     | 0.                    | 13.5   | 0.                   | 0.   |
| GERM, FR                | : | 0.                     | 0.     | 18.8                  | 12.5   | 0.                   | 0.   |
| GREECE                  | : | 7.0                    | 0.     | 33.4                  | 75.7   | 0.                   | 0.   |
| ITALY                   | : | 48.5                   | 48.3   | 301.4                 | 179.9  | 0.                   | 0.   |
| NETHLDS                 | : | 0.                     | 0.     | 0.                    | 2.2    | 0.                   | 0.   |
| SPAIN                   | : | 0.                     | 0.     | 40.3                  | 85.3   | 0.                   | 0.   |
| U KING                  | : | 19.5                   | 0.     | 40.5                  | 26.0   | 0.                   | 0.   |
| OTHER WEST EUROPE       | : | 66.7                   | 112.0  | 350.8                 | 228.6  | 0.                   | 23.4 |
| CYPRUS                  | : | 0.                     | 18.0   | 27.3                  | 18.9   | 0.                   | 0.   |
| ICELAND                 | : | 0.                     | 1.0    | .7                    | 2.0    | 0.                   | 0.   |
| MALTA                   | : | 7.5                    | 0.     | 19.3                  | 14.7   | 0.                   | 0.   |
| NORWAY                  | : | 0.                     | 18.0   | 80.9                  | 64.1   | 0.                   | 18.0 |
| SWITZLD                 | : | 0.                     | 0.     | 0.                    | 0.     | 0.                   | 5.4  |
| TURKEY                  | : | 59.2                   | 75.0   | 222.6                 | 128.9  | 0.                   | 0.   |
| EASTERN EUROPE          | : | 0.                     | 0.     | 236.4                 | 0.     | 0.                   | 0.   |
| BULGAR                  | : | 0.                     | 0.     | 83.4                  | 0.     | 0.                   | 0.   |
| POLAND                  | : | 0.                     | 0.     | 114.3                 | 0.     | 0.                   | 0.   |
| SLOVENIA                | : | 0.                     | 0.     | 38.8                  | 0.     | 0.                   | 0.   |
| FORMER SOVIET UNION     | : | 42.6                   | 99.2   | 157.4                 | 93.6   | 0.                   | 0.   |
| ARMENIA                 | : | 15.0                   | 0.     | 47.3                  | 0.     | 0.                   | 0.   |
| GEORGIA                 | : | 0.                     | 0.     | 2.9                   | 35.0   | 0.                   | 0.   |
| MOLDOVA                 | : | 2.6                    | 0.     | 32.4                  | 0.     | 0.                   | 0.   |
| RUSSIA                  | : | 25.0                   | 99.2   | 20.0                  | 5.3    | 0.                   | 0.   |
| TURKMEN                 | : | 0.                     | 0.     | 0.                    | 53.3   | 0.                   | 0.   |
| UZBEKIS                 | : | 0.                     | 0.     | 54.8                  | 0.     | 0.                   | 0.   |
| JAPAN                   | : | 596.4                  | 689.7  | 1396.3                | 1532.4 | 0.                   | 0.   |
| CHINA                   | : | 17.5                   | 0.     | 965.1                 | 1719.6 | 0.                   | 0.   |
| TAIWAN                  | : | 106.0                  | 131.4  | 379.7                 | 382.5  | 0.                   | 0.   |
| OTHER ASIA AND OCEANIA: | : | 907.8                  | 1570.8 | 4098.6                | 4831.1 | 0.                   | 0.   |
| AFGHAN                  | : | 0.                     | 0.     | 7.3                   | 0.     | 0.                   | 0.   |
| BANGLADH                | : | 0.                     | 0.     | 75.2                  | 323.4  | 0.                   | 0.   |
| HG KONG                 | : | 0.                     | 7.0    | 0.                    | 14.7   | 0.                   | 0.   |
| INDNSIA                 | : | 0.                     | 200.0  | 56.7                  | 299.2  | 0.                   | 0.   |
| ISRAEL                  | : | 55.4                   | 8.5    | 368.3                 | 311.1  | 0.                   | 0.   |
| JORDAN                  | : | 0.                     | 0.     | 156.6                 | 243.3  | 0.                   | 0.   |
| KOR REP                 | : | 381.4                  | 437.4  | 849.0                 | 670.0  | 0.                   | 0.   |
| KUWAIT                  | : | 0.                     | 0.     | 0.                    | 62.7   | 0.                   | 0.   |
| LEBANON                 | : | 0.                     | 75.0   | 203.2                 | 65.4   | 0.                   | 0.   |
| MALAYSA                 | : | 0.                     | 70.0   | 5.5                   | 76.2   | 0.                   | 0.   |
| PAKISTN                 | : | 240.0                  | 179.4  | 824.0                 | 735.5  | 0.                   | 0.   |
| PHIL                    | : | 169.5                  | 384.5  | 780.8                 | 1023.2 | 0.                   | 0.   |
| SINGAPR                 | : | 0.                     | 0.     | 22.4                  | 19.5   | 0.                   | 0.   |
| S LANKA                 | : | 0.                     | 50.0   | 202.6                 | 532.6  | 0.                   | 0.   |
| THAILND                 | : | 0.                     | 69.0   | 162.6                 | 181.3  | 0.                   | 0.   |
| U AR EM                 | : | 0.                     | 0.     | 0.                    | 55.0   | 0.                   | 0.   |
| YEMEN SA                | : | 61.5                   | 90.0   | 384.6                 | 218.1  | 0.                   | 0.   |
| AFRICA                  | : | 275.3                  | 1550.4 | 4442.0                | 4097.9 | 0.                   | 0.   |

ALL WHEAT

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 21, 1996

|                       | CURRENT MARKETING YEAR                                    |         |             |         | :NEXT MARKETING YEAR |        |
|-----------------------|---|---------|-------------|---------|----------------------|--------|
|                       | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |             |         |                      |        |
| DESTINATION           | :THIS WEEK:   | YR AGO: | :THIS WEEK: | YR AGO  | :THIS WEEK:          | YR AGO |
| ALGERIA               | : 0.  | 25.0    | 211.0       | 155.7   | 0.                   | 0.     |
| ANGOLA                | : 0.  | 0.      | 17.8        | 15.7    | 0.                   | 0.     |
| BENIN                 | : 0.  | 0.      | 2.0         | 1.0     | 0.                   | 0.     |
| BOTSWANA              | : 0.  | 0.      | 5.2         | 18.8    | 0.                   | 0.     |
| CAMROON               | : 0.  | 3.1     | 26.4        | 43.9    | 0.                   | 0.     |
| CNRY I                | : 0.  | 0.      | 5.5         | 10.5    | 0.                   | 0.     |
| EGYPT                 | : 165.0   | 1197.0  | 2573.8      | 2583.4  | 0.                   | 0.     |
| ETHIOP                | : 0.  | 0.      | 8.6         | 0.      | 0.                   | 0.     |
| GHANA                 | : 0.  | 0.      | 61.1        | 84.3    | 0.                   | 0.     |
| KENYA                 | : 0.  | 25.0    | 29.7        | 0.      | 0.                   | 0.     |
| LESOTHO               | : 0.  | 0.      | 4.3         | 17.9    | 0.                   | 0.     |
| MOROC                 | : 11.0  | 116.5   | 388.5       | 250.5   | 0.                   | 0.     |
| MOZAMBQ               | : 11.0  | 0.      | 31.3        | 0.      | 0.                   | 0.     |
| NIGER                 | : 0.  | 0.      | 0.          | 4.0     | 0.                   | 0.     |
| NIGERIA               | : 88.3  | 45.1    | 436.9       | 480.8   | 0.                   | 0.     |
| REP SAF               | : 0.  | 38.7    | 325.1       | 181.2   | 0.                   | 0.     |
| SENEGAL               | : 0.  | 0.      | 2.2         | 5.2     | 0.                   | 0.     |
| SIER LN               | : 0.  | 0.      | 14.5        | 15.7    | 0.                   | 0.     |
| SUDAN                 | : 0.  | 16.0    | 33.0        | 0.      | 0.                   | 0.     |
| SWAZLND               | : 0.  | 0.      | 18.0        | 0.      | 0.                   | 0.     |
| TNZANIA               | : 0.  | 0.      | 21.6        | 21.0    | 0.                   | 0.     |
| TOGO                  | : 0.  | 0.      | 19.7        | 26.6    | 0.                   | 0.     |
| TUNISIA               | : 0.  | 50.0    | 154.9       | 76.8    | 0.                   | 0.     |
| ZAIRE                 | : 0.  | 12.0    | 51.1        | 58.5    | 0.                   | 0.     |
| ZIMBABWE              | : 0.  | 22.0    | 0.          | 46.5    | 0.                   | 0.     |
| WESTERN HEMISPHERE    | : 895.2   | 1282.9  | 3495.8      | 2808.8  | 0.                   | 946.0  |
| BARBADO               | : 3.0   | 5.0     | 9.8         | 7.8     | 0.                   | 0.     |
| BELIZE                | : 10.0  | 5.1     | 7.3         | 7.6     | 0.                   | 0.     |
| BOLIVIA               | : 0.  | 54.5    | 87.8        | 51.8    | 0.                   | 20.0   |
| BRAZIL                | : 7.0   | 138.0   | 826.3       | 315.3   | 0.                   | 863.5  |
| C RICA                | : 49.8  | 35.5    | 77.6        | 60.8    | 0.                   | 0.     |
| CANADA                | : 0.  | 0.      | 2.3         | 0.      | 0.                   | 0.     |
| CHILE                 | : 0.  | 41.5    | 0.          | 285.7   | 0.                   | 0.     |
| COLOMB                | : 32.0  | 174.2   | 275.3       | 363.5   | 0.                   | 40.0   |
| DOM REP               | : 8.0   | 55.0    | 106.3       | 118.0   | 0.                   | 0.     |
| ECUADOR               | : 21.0  | 165.0   | 115.8       | 162.7   | 0.                   | 0.     |
| F W IND               | : 7.0   | 0.      | 3.8         | 2.3     | 0.                   | 0.     |
| GUATMAL               | : 3.3   | 74.8    | 108.3       | 131.0   | 0.                   | 0.     |
| GUYANA                | : 3.2   | 0.      | 14.2        | 22.2    | 0.                   | 0.     |
| HONDURA               | : 15.5  | 6.3     | 64.0        | 35.2    | 0.                   | 0.     |
| JAMAICA               | : 31.0  | 27.5    | 72.1        | 76.3    | 0.                   | 0.     |
| LW WW I               | : 0.  | 6.0     | 15.6        | 20.0    | 0.                   | 0.     |
| MEXICO                | : 384.1   | 132.5   | 731.8       | 292.9   | 0.                   | 0.     |
| N ANTIL               | : 0.  | 0.      | 9.8         | 5.3     | 0.                   | 0.     |
| NICARAG               | : 0.  | 0.      | 39.0        | 33.7    | 0.                   | 0.     |
| PANAMA                | : 61.6  | 61.1    | 43.2        | 50.5    | 0.                   | 0.     |
| PERU                  | : 32.0  | 43.0    | 438.1       | 388.3   | 0.                   | 12.5   |
| SALVADR               | : 55.0  | 14.0    | 68.2        | 73.7    | 0.                   | 0.     |
| SURINAM               | : 0.  | 2.9     | 8.5         | 8.7     | 0.                   | 0.     |
| TRINID                | : 95.6  | 66.9    | 58.2        | 74.0    | 0.                   | 0.     |
| URUGUAY               | : 0.  | 0.      | 26.3        | 0.      | 0.                   | 0.     |
| VENEZ                 | : 76.1  | 174.3   | 286.1       | 221.6   | 0.                   | 10.0   |
| TOTAL KNOWN           | : 2982.4  | 5484.6  | 16043.2     | 16202.4 | 0.                   | 969.4  |
| TOTAL UNKNOWN         | : 170.0   | 544.3   | 0.          | 0.      | 0.                   | 63.0   |
| TOTAL KNOWN & UNKNOWN | : 3152.4  | 6028.9  | 16043.2     | 16202.4 | 0.                   | 1032.4 |
| EXPORTS FOR OWN ACCT  | :   |         | 13.0        | 58.9    |                      |        |
| OPTIONAL ORIGIN       | : 62.5  | 9.0     |             |         | 0.                   | 0.     |

## WHEAT PRODUCTS

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF NOVEMBER 21, 1996

| DESTINATION             | CURRENT MARKETING YEAR |        |                     |        | NEXT MARKETING YEAR |        |
|-------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
|                         | OUTSTANDING SALES      |        | ACCUMULATED EXPORTS |        | OUTSTANDING SALES   |        |
|                         | THIS WEEK              | YR AGO | THIS WEEK           | YR AGO | THIS WEEK           | YR AGO |
| EUROPEAN UNION          | 0.                     | .1     | .2                  | .1     | 0.                  | 0.     |
| NETHLDs                 | 0.                     | .1     | .2                  | .1     | 0.                  | 0.     |
| FORMER SOVIET UNION     | .1                     | 0.     | 4.3                 | 18.4   | 0.                  | 0.     |
| GEORGIA                 | 0.                     | 0.     | 0.                  | 1.8    | 0.                  | 0.     |
| RUSSIA                  | .1                     | 0.     | 4.3                 | 16.6   | 0.                  | 0.     |
| OTHER ASIA AND OCEANIA: | .2                     | .1     | 1.8                 | 131.9  | 0.                  | 0.     |
| GUAM                    | 0.                     | 0.     | .6                  | .6     | 0.                  | 0.     |
| ISRAEL                  | *                      | 0.     | 0.                  | 0.     | 0.                  | 0.     |
| JORDAN                  | 0.                     | 0.     | *                   | 0.     | 0.                  | 0.     |
| LEBANON                 | .1                     | .1     | .1                  | .3     | 0.                  | 0.     |
| PHIL                    | 0.                     | 0.     | 0.                  | *      | 0.                  | 0.     |
| QATAR                   | *                      | 0.     | 0.                  | 0.     | 0.                  | 0.     |
| T PAC I                 | .1                     | *      | 1.1                 | .8     | 0.                  | 0.     |
| U AR EM                 | 0.                     | 0.     | *                   | 0.     | 0.                  | 0.     |
| YEMEN SA                | 0.                     | 0.     | 0.                  | 130.2  | 0.                  | 0.     |
| AFRICA                  | 0.                     | .7     | .4                  | 34.7   | 0.                  | 0.     |
| ANGOLA                  | 0.                     | 0.     | 0.                  | 6.3    | 0.                  | 0.     |
| EGYPT                   | 0.                     | 0.     | .4                  | 26.0   | 0.                  | 0.     |
| LIBERIA                 | 0.                     | .7     | 0.                  | .3     | 0.                  | 0.     |
| SIER LN                 | 0.                     | 0.     | 0.                  | 2.0    | 0.                  | 0.     |
| WESTERN HEMISPHERE      | 51.9                   | 3.8    | 43.3                | 14.0   | 0.                  | 0.     |
| BAHAMAS                 | 1.3                    | 0.     | .5                  | .1     | 0.                  | 0.     |
| BERMUDA                 | *                      | 0.     | *                   | 0.     | 0.                  | 0.     |
| BOLIVIA                 | 10.6                   | 0.     | 0.                  | 0.     | 0.                  | 0.     |
| COLOMB                  | .1                     | .1     | .3                  | .1     | 0.                  | 0.     |
| DOM REP                 | 0.                     | 0.     | *                   | *      | 0.                  | 0.     |
| GUATMAL                 | .1                     | 0.     | *                   | 0.     | 0.                  | 0.     |
| HAITI                   | 15.0                   | 0.     | 16.0                | 4.0    | 0.                  | 0.     |
| MEXICO                  | 22.7                   | 3.7    | 22.3                | 6.6    | 0.                  | 0.     |
| N ANTIL                 | *                      | 0.     | *                   | 0.     | 0.                  | 0.     |
| PERU                    | 2.1                    | 0.     | 4.0                 | 2.8    | 0.                  | 0.     |
| VIRGIN I                | .1                     | 0.     | .2                  | .4     | 0.                  | 0.     |
| TOTAL KNOWN             | 52.1                   | 4.6    | 50.0                | 199.1  | 0.                  | 0.     |
| TOTAL UNKNOWN           | 0.                     | 0.     | 0.                  | 0.     | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN   | 52.1                   | 4.6    | 50.0                | 199.1  | 0.                  | 0.     |
| EXPORTS FOR OWN ACCT    |                        |        | 0.                  | 0.     |                     |        |
| OPTIONAL ORIGIN         | 0.                     | 0.     |                     |        | 0.                  | 0.     |



## BARLEY - UNMILLED

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 21, 1996

| DESTINATION             | CURRENT MARKETING YEAR |         |                      |        | NEXT MARKETING YEAR |        |
|-------------------------|------------------------|---------|----------------------|--------|---------------------|--------|
|                         | :OUTSTANDING SALES:    |         | ACCUMULATED EXPORTS: |        | OUTSTANDING SALES   |        |
|                         | :THIS WEEK:            | YR AGO: | :THIS WEEK:          | YR AGO | :THIS WEEK:         | YR AGO |
| EUROPEAN UNION          | : 0.                   | 0.      | 11.4                 | 21.3   | 0.                  | 0.     |
| U KING                  | : 0.                   | 0.      | 8.9                  | 21.3   | 0.                  | 0.     |
| OTHER WEST EUROPE       | : 0.                   | 0.      | 1.6                  | 26.3   | 0.                  | 0.     |
| CYPRUS                  | : 0.                   | 0.      | 0.                   | 26.3   | 0.                  | 0.     |
| FORMER SOVIET UNION     | : 0.                   | 0.      | 0.                   | 5.3    | 0.                  | 0.     |
| JAPAN                   | : 20.0                 | 61.2    | 102.4                | 501.5  | 0.                  | 0.     |
| TAIWAN                  | : 0.                   | 32.0    | 34.9                 | 32.8   | 0.                  | 0.     |
| OTHER ASIA AND OCEANIA: | 0.                     | 100.0   | 112.1                | 112.8  | 0.                  | 0.     |
| ISRAEL                  | : 0.                   | 0.      | 30.5                 | 46.8   | 0.                  | 0.     |
| JORDAN                  | : 0.                   | 0.      | 50.0                 | 0.     | 0.                  | 0.     |
| KOR REP                 | : 0.                   | 0.      | 0.                   | 14.9   | 0.                  | 0.     |
| S ARAB                  | : 0.                   | 100.0   | 31.6                 | 51.1   | 0.                  | 0.     |
| AFRICA                  | : 0.                   | 0.      | 0.                   | 18.7   | 0.                  | 0.     |
| TUNISIA                 | : 0.                   | 0.      | 0.                   | 18.7   | 0.                  | 0.     |
| WESTERN HEMISPHERE      | : 93.4                 | 8.8     | 110.2                | 1.2    | 0.                  | 0.     |
| MEXICO                  | : 93.4                 | 8.8     | 105.7                | 1.2    | 0.                  | 0.     |
| VENEZ                   | : 0.                   | 0.      | 4.5                  | 0.     | 0.                  | 0.     |
| TOTAL KNOWN             | : 113.4                | 202.0   | 372.6                | 719.8  | 0.                  | 0.     |
| TOTAL UNKNOWN           | : 0.                   | 229.7   | 0.                   | 0.     | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN   | : 113.4                | 431.7   | 372.6                | 719.8  | 0.                  | 0.     |
| EXPORTS FOR OWN ACCT    | : 0.                   | 0.      | 0.                   | 1.8    | 0.                  | 0.     |
| OPTIONAL ORIGIN         | : 50.0                 | 0.      | 0.                   | 0.     | 0.                  | 0.     |

## CORN - UNMILLED

MARKETING YEAR 09/01 - 08/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 21, 1996

| DESTINATION       | CURRENT MARKETING YEAR |         |                      |        | NEXT MARKETING YEAR |        |
|-------------------|------------------------|---------|----------------------|--------|---------------------|--------|
|                   | :OUTSTANDING SALES:    |         | ACCUMULATED EXPORTS: |        | OUTSTANDING SALES   |        |
|                   | :THIS WEEK:            | YR AGO: | :THIS WEEK:          | YR AGO | :THIS WEEK:         | YR AGO |
| EUROPEAN UNION    | : 92.0                 | 92.0    | 49.9                 | 696.5  | 0.                  | 0.     |
| BELGIUM           | : 60.0                 | 19.0    | 0.                   | 206.4  | 0.                  | 0.     |
| GERM, FR          | : 12.0                 | 0.      | 33.8                 | 0.     | 0.                  | 0.     |
| ITALY             | : 20.0                 | 15.0    | 5.1                  | 17.9   | 0.                  | 0.     |
| NETHLD            | : 0.                   | 0.      | 11.0                 | 4.1    | 0.                  | 0.     |
| PORTUGL           | : 0.                   | 0.      | 0.                   | 18.0   | 0.                  | 0.     |
| SPAIN             | : 0.                   | 58.0    | 0.                   | 450.1  | 0.                  | 0.     |
| OTHER WEST EUROPE | : 16.0                 | 4.0     | 60.8                 | 47.3   | 0.                  | 0.     |
| CYPRUS            | : 0.                   | 0.      | 36.6                 | 35.9   | 0.                  | 0.     |
| ICELAND           | : 0.                   | 4.0     | 5.0                  | 4.2    | 0.                  | 0.     |

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 21, 1996

|                         | : | CURRENT MARKETING YEAR |           |                       |          | :NEXT MARKETING YEAR |          |
|-------------------------|---|------------------------|-----------|-----------------------|----------|----------------------|----------|
|                         | : | :OUTSTANDING SALES:    |           | :ACCUMULATED EXPORTS: |          | : OUTSTANDING SALES  |          |
| DESTINATION             | : | :THIS WEEK:            | : YR AGO: | :THIS WEEK:           | : YR AGO | :THIS WEEK:          | : YR AGO |
| MALTA                   | : | 10.0                   | 0.        | 10.0                  | 7.2      | 0.                   | 0.       |
| NORWAY                  | : | 0.                     | 0.        | 9.2                   | 0.       | 0.                   | 0.       |
| TURKEY                  | : | 6.0                    | 0.        | 0.                    | 0.       | 0.                   | 0.       |
|                         | : |                        |           |                       |          |                      |          |
| EASTERN EUROPE          | : | 100.0                  | 0.        | 233.7                 | 0.       | 0.                   | 0.       |
| BULGAR                  | : | 0.                     | 0.        | 30.0                  | 0.       | 0.                   | 0.       |
| CZECH RE                | : | 0.                     | 0.        | 30.1                  | 0.       | 0.                   | 0.       |
| POLAND                  | : | 100.0                  | 0.        | 148.4                 | 0.       | 0.                   | 0.       |
| SLOVENIA                | : | 0.                     | 0.        | 25.2                  | 0.       | 0.                   | 0.       |
|                         | : |                        |           |                       |          |                      |          |
| FORMER SOVIET UNION     | : | 43.8                   | 0.        | 42.7                  | 10.5     | 0.                   | 0.       |
| LITHUAN                 | : | 33.8                   | 0.        | 16.5                  | 0.       | 0.                   | 0.       |
| RUSSIA                  | : | 10.0                   | 0.        | 26.2                  | 10.5     | 0.                   | 0.       |
|                         | : |                        |           |                       |          |                      |          |
| JAPAN                   | : | 4793.3                 | 5697.6    | 2741.6                | 3642.1   | 0.                   | 109.7    |
|                         | : |                        |           |                       |          |                      |          |
| CHINA                   | : | 0.                     | 196.8     | 0.                    | 2041.1   | 0.                   | 0.       |
|                         | : |                        |           |                       |          |                      |          |
| TAIWAN                  | : | 1292.3                 | 1388.9    | 1004.4                | 1317.6   | 0.                   | 0.       |
|                         | : |                        |           |                       |          |                      |          |
| OTHER ASIA AND OCEANIA: | : | 2381.1                 | 4000.5    | 2413.2                | 3529.4   | 0.                   | 0.       |
| AUSTRAL                 | : | 0.                     | 5.0       | 0.                    | 0.       | 0.                   | 0.       |
| INDNSIA                 | : | 26.0                   | 0.        | 0.                    | 275.9    | 0.                   | 0.       |
| ISRAEL                  | : | 98.0                   | 117.4     | 111.8                 | 149.0    | 0.                   | 0.       |
| JORDAN                  | : | 50.0                   | 150.0     | 129.4                 | 50.0     | 0.                   | 0.       |
| KOR REP                 | : | 1567.5                 | 2872.5    | 1640.3                | 2045.6   | 0.                   | 0.       |
| LEBANON                 | : | 10.0                   | 0.        | 23.1                  | 32.1     | 0.                   | 0.       |
| MALAYSA                 | : | 397.0                  | 400.0     | 208.4                 | 565.0    | 0.                   | 0.       |
| N ZEAL                  | : | 7.0                    | 6.5       | 0.                    | 7.5      | 0.                   | 0.       |
| NEW GUI                 | : | 0.                     | 4.2       | 0.                    | 7.7      | 0.                   | 0.       |
| OMAN                    | : | 0.                     | 0.        | 25.5                  | 0.       | 0.                   | 0.       |
| PHIL                    | : | 75.0                   | 100.0     | 82.5                  | 24.2     | 0.                   | 0.       |
| SINGAPR                 | : | 0.                     | 137.0     | 0.                    | 60.5     | 0.                   | 0.       |
| S ARAB                  | : | 150.6                  | 63.0      | 159.7                 | 231.9    | 0.                   | 0.       |
| SYRIA                   | : | 0.                     | 55.0      | 32.3                  | 63.7     | 0.                   | 0.       |
| YEMEN SA                | : | 0.                     | 90.0      | 0.                    | 16.3     | 0.                   | 0.       |
|                         | : |                        |           |                       |          |                      |          |
| AFRICA                  | : | 803.2                  | 1105.9    | 761.8                 | 963.5    | 50.0                 | 0.       |
| ALGERIA                 | : | 28.0                   | 15.0      | 189.6                 | 110.7    | 0.                   | 0.       |
| CNRY I                  | : | 0.                     | 0.        | 11.7                  | 31.4     | 0.                   | 0.       |
| EGYPT                   | : | 735.7                  | 785.0     | 408.8                 | 529.8    | 50.0                 | 0.       |
| GHANA                   | : | 14.5                   | 0.        | 0.                    | 0.       | 0.                   | 0.       |
| GUIN-BIS                | : | 0.                     | 0.        | 7.2                   | 0.       | 0.                   | 0.       |
| MOROC                   | : | 25.0                   | 30.0      | 68.3                  | 111.1    | 0.                   | 0.       |
| REP SAF                 | : | 0.                     | 268.3     | 0.                    | 83.0     | 0.                   | 0.       |
| SENEGAL                 | : | 0.                     | 0.        | 4.9                   | 0.       | 0.                   | 0.       |
| TUNISIA                 | : | 0.                     | 7.6       | 71.3                  | 97.5     | 0.                   | 0.       |
|                         | : |                        |           |                       |          |                      |          |
| WESTERN HEMISPHERE      | : | 2357.1                 | 1483.6    | 2034.0                | 2260.3   | 0.                   | 0.       |
| BARBADO                 | : | 3.9                    | 10.6      | 5.8                   | 4.4      | 0.                   | 0.       |
| BRAZIL                  | : | 52.5                   | 0.        | 0.                    | 0.       | 0.                   | 0.       |
| C RICA                  | : | 61.0                   | 70.4      | 80.3                  | 72.7     | 0.                   | 0.       |
| CANADA                  | : | 74.1                   | 16.1      | 41.2                  | 98.6     | 0.                   | 0.       |
| CHILE                   | : | 201.7                  | 135.8     | 105.4                 | 178.8    | 0.                   | 0.       |
| COLOMB                  | : | 560.7                  | 130.2     | 320.4                 | 302.3    | 0.                   | 0.       |
| DOM REP                 | : | 205.0                  | 89.9      | 143.2                 | 165.7    | 0.                   | 0.       |
| ECUADOR                 | : | 163.0                  | 0.        | 0.                    | 54.0     | 0.                   | 0.       |
| F W IND                 | : | 0.                     | 0.        | .4                    | .8       | 0.                   | 0.       |

CORN - UNMILLED

MARKETING YEAR 09/01 - 08/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 21, 1996

|                       | CURRENT MARKETING YEAR                                    |         |            |         | NEXT MARKETING YEAR |         |
|-----------------------|---|---------|------------|---------|---------------------|---------|
|                       | OUTSTANDING SALES: ACCUMULATED EXPORTS: OUTSTANDING SALES |         |            |         |                     |         |
| DESTINATION           | THIS WEEK:  | YR AGO: | THIS WEEK: | YR AGO: | THIS WEEK:          | YR AGO: |
| GUATMAL               | 152.2   | 34.0    | 93.7       | 33.2    | 0.                  | 0.      |
| HONDURA               | 3.5   | 4.0     | 12.2       | 0.      | 0.                  | 0.      |
| JAMAICA               | 39.7  | 50.5    | 36.5       | 38.0    | 0.                  | 0.      |
| LW WW I               | 0.  | .8      | 0.         | 5.9     | 0.                  | 0.      |
| MEXICO                | 516.0   | 715.4   | 845.0      | 810.4   | 0.                  | 0.      |
| N ANTIL               | 3.5   | 0.      | 1.0        | 1.7     | 0.                  | 0.      |
| NICARAG               | 13.5  | 0.      | 2.6        | 0.      | 0.                  | 0.      |
| PANAMA                | 71.0  | 22.1    | 53.7       | 46.6    | 0.                  | 0.      |
| PERU                  | 18.0  | 80.0    | 80.0       | 252.5   | 0.                  | 0.      |
| SALVADR               | 84.4  | 14.9    | 52.7       | 17.6    | 0.                  | 0.      |
| SURINAM               | 0.  | 2.7     | 4.4        | 1.7     | 0.                  | 0.      |
| TRINID                | 13.5  | 24.7    | 18.4       | 11.0    | 0.                  | 0.      |
| VENEZ                 | 120.0   | 81.7    | 137.2      | 164.4   | 0.                  | 0.      |
| TOTAL KNOWN           | 11878.7   | 13969.4 | 9342.1     | 14508.3 | 50.0                | 109.7   |
| TOTAL UNKNOWN         | 1400.0  | 3417.8  | 0.         | 0.      | 0.                  | 0.      |
| TOTAL KNOWN & UNKNOWN | 13278.7   | 17387.2 | 9342.1     | 14508.3 | 50.0                | 109.7   |
| EXPORTS FOR OWN ACCT  |   |         | 25.7       | 15.7    |                     |         |
| OPTIONAL ORIGIN       | 16.0  | 255.0   |            |         | 0.                  | 0.      |

OATS - UNMILLED

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 21, 1996

|                       | CURRENT MARKETING YEAR                                    |         |            |         | NEXT MARKETING YEAR |         |
|-----------------------|---|---------|------------|---------|---------------------|---------|
|                       | OUTSTANDING SALES: ACCUMULATED EXPORTS: OUTSTANDING SALES |         |            |         |                     |         |
| DESTINATION           | THIS WEEK:  | YR AGO: | THIS WEEK: | YR AGO: | THIS WEEK:          | YR AGO: |
| WESTERN HEMISPHERE    | 0.  | 7.0     | 1.4        | 3.1     | 0.                  | 0.      |
| MEXICO                | 0.  | 7.0     | 1.4        | 1.2     | 0.                  | 0.      |
| VENEZ                 | 0.  | 0.      | 0.         | 1.9     | 0.                  | 0.      |
| TOTAL KNOWN           | 0.  | 7.0     | 1.4        | 3.1     | 0.                  | 0.      |
| TOTAL UNKNOWN         | 0.  | 0.      | 0.         | 0.      | 0.                  | 0.      |
| TOTAL KNOWN & UNKNOWN | 0.  | 7.0     | 1.4        | 3.1     | 0.                  | 0.      |
| EXPORTS FOR OWN ACCT  |   |         | 0.         | 0.      |                     |         |
| OPTIONAL ORIGIN       | 0.  | 0.      |            |         | 0.                  | 0.      |

## GRAIN SORGHUMS - UNMILLED

MARKETING YEAR 09/01 - 08/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 21, 1996

|                         | : | CURRENT MARKETING YEAR |         |                      |        | :NEXT MARKETING YEAR |        |
|-------------------------|---|------------------------|---------|----------------------|--------|----------------------|--------|
|                         | : | OUTSTANDING SALES      |         | :ACCUMULATED EXPORTS |        | : OUTSTANDING SALES  |        |
| DESTINATION             | : | THIS WEEK:             | YR AGO: | THIS WEEK:           | YR AGO | :THIS WEEK:          | YR AGO |
| EUROPEAN UNION          | : | 0.                     | 40.0    | 0.                   | 106.6  | 0.                   | 0.     |
| SPAIN                   | : | 0.                     | 40.0    | 0.                   | 106.6  | 0.                   | 0.     |
| OTHER WEST EUROPE       | : | 35.0                   | 0.      | 44.0                 | 0.     | 0.                   | 0.     |
| NORWAY                  | : | 0.                     | 0.      | 33.0                 | 0.     | 0.                   | 0.     |
| TURKEY                  | : | 35.0                   | 0.      | 11.0                 | 0.     | 0.                   | 0.     |
| JAPAN                   | : | 571.0                  | 661.5   | 459.2                | 487.1  | 0.                   | 0.     |
| TAIWAN                  | : | 0.                     | 0.      | 0.                   | 3.2    | 0.                   | 0.     |
| OTHER ASIA AND OCEANIA: | : | 104.9                  | 75.3    | 120.0                | 63.1   | 0.                   | 0.     |
| ISRAEL                  | : | 104.9                  | 69.3    | 66.8                 | 51.5   | 0.                   | 0.     |
| KOR REP                 | : | 0.                     | 0.      | 53.2                 | 0.     | 0.                   | 0.     |
| N ZEAL                  | : | 0.                     | 6.0     | 0.                   | 11.5   | 0.                   | 0.     |
| AFRICA                  | : | 0.                     | 7.0     | 0.                   | 0.     | 0.                   | 0.     |
| WESTERN HEMISPHERE      | : | 440.7                  | 239.6   | 565.1                | 481.3  | 0.                   | 0.     |
| CHILE                   | : | 21.0                   | 0.      | 42.8                 | 0.     | 0.                   | 0.     |
| MEXICO                  | : | 419.7                  | 239.6   | 513.0                | 481.3  | 0.                   | 0.     |
| TOTAL KNOWN             | : | 1151.7                 | 1023.4  | 1188.4               | 1141.3 | 0.                   | 0.     |
| TOTAL UNKNOWN           | : | 20.0                   | 95.0    | 0.                   | 0.     | 0.                   | 0.     |
| TOTAL KNOWN & UNKNOWN   | : | 1171.7                 | 1118.4  | 1188.4               | 1141.3 | 0.                   | 0.     |
| EXPORTS FOR OWN ACCT    | : |                        |         | 1.4                  | 0.     |                      |        |
| OPTIONAL ORIGIN         | : | 5.3                    | 15.3    |                      |        | 0.                   | 0.     |

## SOYBEANS

MARKETING YEAR 09/01 - 08/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 21, 1996

|                |   | CURRENT MARKETING YEAR                                    |         |            |        | :NEXT MARKETING YEAR |        |
|----------------|---|---|---------|------------|--------|----------------------|--------|
|                |   | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |            |        |                      |        |
| DESTINATION    |   | :THIS WEEK:   | YR AGO: | THIS WEEK: | YR AGO | :THIS WEEK:          | YR AGO |
|                |   | :   |         |            |        |                      |        |
| EUROPEAN UNION | : | 1963.0  | 1686.0  | 2506.0     | 2645.7 | 0.                   | 0.     |
| BELGIUM        | : | 307.3   | 57.9    | 327.2      | 262.7  | 0.                   | 0.     |
| DENMARK        | : | 23.0  | 22.0    | 9.4        | 0.     | 0.                   | 0.     |
| FINLAND        | : | 0.  | 0.      | 0.         | 9.8    | 0.                   | 0.     |
| FRANCE         | : | 140.0   | 41.9    | 99.8       | 61.3   | 0.                   | 0.     |
| GERM, FR       | : | 190.2   | 350.8   | 450.9      | 418.6  | 0.                   | 0.     |
| GREECE         | : | 24.0  | 0.      | 41.4       | 45.8   | 0.                   | 0.     |
| IRELAND        | : | 0.  | 0.      | 0.         | 9.8    | 0.                   | 0.     |
| ITALY          | : | 0.  | 20.0    | 112.9      | 191.2  | 0.                   | 0.     |
| NETHLDS        | : | 1008.0  | 794.5   | 928.6      | 1089.9 | 0.                   | 0.     |
| PORTUGL        | : | 91.0  | 35.0    | 73.5       | 25.8   | 0.                   | 0.     |
| SPAIN          | : | 109.5   | 177.0   | 373.5      | 420.9  | 0.                   | 0.     |
| U KING         | : | 70.0  | 186.9   | 88.7       | 109.8  | 0.                   | 0.     |
|                |   | :   |         |            |        |                      |        |



## SOYBEANS

MARKETING YEAR 09/01 - 08/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 21, 1996

| DESTINATION              | CURRENT MARKETING YEAR |        |                     |        | NEXT MARKETING YEAR |        |
|--------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
|                          | OUTSTANDING SALES      |        | ACCUMULATED EXPORTS |        | OUTSTANDING SALES   |        |
|                          | THIS WEEK              | YR AGO | THIS WEEK           | YR AGO | THIS WEEK           | YR AGO |
| OTHER WEST EUROPE        | 0.                     | 50.0   | 22.9                | 62.4   | 0.                  | 0.     |
| NORWAY                   | 0.                     | 50.0   | 0.                  | 52.9   | 0.                  | 0.     |
| TURKEY                   | 0.                     | 0.     | 22.9                | 9.5    | 0.                  | 0.     |
| EASTERN EUROPE           | 0.                     | 0.     | 74.2                | 0.     | 0.                  | 0.     |
| POLAND                   | 0.                     | 0.     | 13.6                | 0.     | 0.                  | 0.     |
| ROMANIA                  | 0.                     | 0.     | 60.6                | 0.     | 0.                  | 0.     |
| JAPAN                    | 855.3                  | 909.1  | 809.3               | 1006.7 | 0.                  | 0.     |
| CHINA                    | 420.8                  | 52.5   | 756.5               | 79.5   | 0.                  | 0.     |
| TAIWAN                   | 662.4                  | 356.8  | 525.5               | 616.8  | 0.                  | 0.     |
| OTHER ASIA AND OCEANIA   | 877.0                  | 414.0  | 947.9               | 912.9  | 0.                  | 0.     |
| AUSTRAL                  | 0.                     | 7.0    | 24.0                | 20.7   | 0.                  | 0.     |
| HONG KONG                | 15.0                   | 0.     | 0.                  | 0.     | 0.                  | 0.     |
| INDONESIA                | 249.0                  | 68.0   | 126.0               | 158.6  | 0.                  | 0.     |
| ISRAEL                   | 32.5                   | 118.0  | 89.5                | 80.5   | 0.                  | 0.     |
| KOREA REP                | 248.0                  | 120.0  | 350.0               | 427.9  | 0.                  | 0.     |
| MALAYSIA                 | 199.5                  | 25.0   | 226.8               | 100.0  | 0.                  | 0.     |
| NEW ZEALAND              | 0.                     | 0.     | 0.                  | *      | 0.                  | 0.     |
| PAKISTAN                 | 0.                     | 0.     | 32.7                | 0.     | 0.                  | 0.     |
| PHILIPPINES              | 6.0                    | 24.0   | 53.8                | 26.5   | 0.                  | 0.     |
| THAILAND                 | 127.0                  | 52.0   | 45.0                | 98.7   | 0.                  | 0.     |
| AFRICA                   | 30.0                   | 16.0   | 21.2                | 27.2   | 0.                  | 0.     |
| EGYPT                    | 0.                     | 16.0   | 0.                  | 0.     | 0.                  | 0.     |
| MOROCCO                  | 20.0                   | 0.     | 21.2                | 18.5   | 0.                  | 0.     |
| REPUBLIC OF SOUTH AFRICA | 10.0                   | 0.     | 0.                  | 8.7    | 0.                  | 0.     |
| WESTERN HEMISPHERE       | 851.2                  | 602.1  | 811.8               | 565.5  | 0.                  | 0.     |
| BARBADOS                 | 1.5                    | 6.0    | 3.0                 | 3.0    | 0.                  | 0.     |
| BRAZIL                   | 91.5                   | 0.     | 33.8                | 0.     | 0.                  | 0.     |
| COSTA RICA               | 21.9                   | 29.0   | 33.2                | 32.6   | 0.                  | 0.     |
| CANADA                   | .5                     | 0.     | 27.6                | 1.4    | 0.                  | 0.     |
| CHILE                    | 0.                     | 0.     | 5.9                 | 0.     | 0.                  | 0.     |
| COLOMBIA                 | 10.5                   | 18.0   | 44.3                | 7.6    | 0.                  | 0.     |
| MEXICO                   | 665.6                  | 532.6  | 600.7               | 480.5  | 0.                  | 0.     |
| TRINIDAD                 | 28.2                   | 16.5   | 31.9                | 10.5   | 0.                  | 0.     |
| VENEZUELA                | 31.5                   | 0.     | 31.5                | 30.0   | 0.                  | 0.     |
| TOTAL KNOWN              | 5659.6                 | 4086.4 | 6475.2              | 5916.7 | 0.                  | 0.     |
| TOTAL UNKNOWN            | 1582.6                 | 948.1  | 0.                  | 0.     | 0.                  | 33.5   |
| TOTAL KNOWN & UNKNOWN    | 7242.2                 | 5034.5 | 6475.2              | 5916.7 | 0.                  | 33.5   |
| EXPORTS FOR OWN ACCOUNT  |                        |        | 0.                  | 16.3   |                     |        |
| OPTIONAL ORIGIN          | 41.5                   | 179.4  |                     |        | 0.                  | 0.     |

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 21, 1996

|                         | : | CURRENT MARKETING YEAR                                    |       |                    |       | :NEXT MARKETING YEAR |    |
|-------------------------|---|---|-------|--------------------|-------|----------------------|----|
|                         | : | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |       |                    |       |                      |    |
| DESTINATION             | : | :THIS WEEK: YR AGO:                                       |       | :THIS WEEK: YR AGO |       | :THIS WEEK: YR AGO   |    |
| EUROPEAN UNION          | : | 152.0   | 47.0  | 14.7               | 0.    | 0.                   | 0. |
| DENMARK                 | : | 0.  | 22.0  | 0.                 | 0.    | 0.                   | 0. |
| IRELAND                 | : | 28.0  | 0.    | 0.                 | 0.    | 0.                   | 0. |
| ITALY                   | : | 55.0  | 25.0  | 14.7               | 0.    | 0.                   | 0. |
| NETHLDS                 | : | 11.0  | 0.    | 0.                 | 0.    | 0.                   | 0. |
| SPAIN                   | : | 55.0  | 0.    | 0.                 | 0.    | 0.                   | 0. |
| U KING                  | : | 3.0   | 0.    | 0.                 | 0.    | 0.                   | 0. |
| OTHER WEST EUROPE       | : | 37.0  | 0.    | 5.0                | 0.    | 0.                   | 0. |
| TURKEY                  | : | 37.0  | 0.    | 5.0                | 0.    | 0.                   | 0. |
| EASTERN EUROPE          | : | 0.  | 0.    | 5.0                | 0.    | 0.                   | 0. |
| SLOVENIA                | : | 0.  | 0.    | 5.0                | 0.    | 0.                   | 0. |
| FORMER SOVIET UNION     | : | 35.8  | 0.    | 0.                 | 162.9 | 0.                   | 0. |
| BYELAR                  | : | 0.  | 0.    | 0.                 | 42.2  | 0.                   | 0. |
| GEORGIA                 | : | 3.0   | 0.    | 0.                 | 0.    | 0.                   | 0. |
| LITHUAN                 | : | 0.  | 0.    | 0.                 | 19.5  | 0.                   | 0. |
| UKRAINE                 | : | 32.8  | 0.    | 0.                 | 101.2 | 0.                   | 0. |
| JAPAN                   | : | 41.7  | 33.1  | 26.7               | 37.7  | 0.                   | 0. |
| CHINA                   | : | 302.5   | 0.    | 118.7              | 0.    | 0.                   | 0. |
| OTHER ASIA AND OCEANIA: | : | 369.2   | 137.1 | 179.7              | 170.5 | 0.                   | 0. |
| AUSTRAL                 | : | 43.5  | 25.6  | 8.0                | 34.9  | 0.                   | 0. |
| INDNSIA                 | : | 28.0  | 0.    | 0.                 | 27.5  | 0.                   | 0. |
| ISRAEL                  | : | 0.  | 7.5   | 0.                 | 0.    | 0.                   | 0. |
| LEBANON                 | : | 7.2   | 0.    | 0.                 | 0.    | 0.                   | 0. |
| MALAYSA                 | : | 20.0  | 0.    | 0.                 | 0.    | 0.                   | 0. |
| N ZEAL                  | : | 5.0   | 0.    | 0.                 | 21.1  | 0.                   | 0. |
| NEW GUI                 | : | 0.  | 2.5   | 0.                 | 0.    | 0.                   | 0. |
| PHIL                    | : | 119.5   | 69.4  | 67.1               | 48.5  | 0.                   | 0. |
| S ARAB                  | : | 26.0  | 8.8   | 72.1               | 38.5  | 0.                   | 0. |
| SYRIA                   | : | 0.  | 0.    | 8.0                | 0.    | 0.                   | 0. |
| THAILND                 | : | 120.0   | 0.    | 24.5               | 0.    | 0.                   | 0. |
| YEMEN SA                | : | 0.  | 23.3  | 0.                 | 0.    | 0.                   | 0. |
| AFRICA                  | : | 92.6  | 45.8  | 33.9               | 15.0  | 0.                   | 0. |
| ALGERIA                 | : | 45.8  | 45.8  | 15.8               | 14.9  | 0.                   | 0. |
| CNRY I                  | : | 0.  | 0.    | 5.0                | 0.    | 0.                   | 0. |
| EGYPT                   | : | 0.  | 0.    | 7.4                | 0.    | 0.                   | 0. |
| MOROC                   | : | 0.  | 0.    | 5.7                | 0.    | 0.                   | 0. |
| REP SAF                 | : | 46.9  | 0.    | 0.                 | 0.    | 0.                   | 0. |
| ZAIRE                   | : | 0.  | 0.    | 0.                 | .2    | 0.                   | 0. |
| WESTERN HEMISPHERE      | : | 282.0   | 387.5 | 258.3              | 271.4 | 0.                   | 0. |
| BARBADO                 | : | 2.0   | 1.4   | 0.                 | 0.    | 0.                   | 0. |
| BELIZE                  | : | 0.  | 0.    | .5                 | .2    | 0.                   | 0. |
| CANADA                  | : | 83.8  | 164.5 | 87.1               | 116.1 | 0.                   | 0. |
| CHILE                   | : | 0.  | 7.0   | 0.                 | 0.    | 0.                   | 0. |
| COLOMB                  | : | 28.5  | 21.6  | 25.1               | 13.8  | 0.                   | 0. |
| DOM REP                 | : | 42.8  | 40.6  | 22.9               | 42.8  | 0.                   | 0. |
| ECUADOR                 | : | 25.0  | 0.    | 8.2                | 0.    | 0.                   | 0. |
| GUATMAL                 | : | 40.2  | 12.4  | 11.9               | 7.7   | 0.                   | 0. |
| HONDURA                 | : | 3.7   | 14.9  | 0.                 | 6.8   | 0.                   | 0. |
| JAMAICA                 | : | 5.3   | 8.0   | 10.5               | 8.1   | 0.                   | 0. |

SOYBEAN CAKE AND MEAL  
OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 21, 1996

MARKETING YEAR 10/01 - 09/30

|                       | CURRENT MARKETING YEAR                                    |         |            |        | NEXT MARKETING YEAR |        |
|-----------------------|---|---------|------------|--------|---------------------|--------|
|                       | OUTSTANDING SALES: ACCUMULATED EXPORTS: OUTSTANDING SALES |         |            |        |                     |        |
| DESTINATION           | THIS WEEK:  | YR AGO: | THIS WEEK: | YR AGO | THIS WEEK:          | YR AGO |
| LW WW I               | 0.  | 0.      | 0.         | .6     | 0.                  | 0.     |
| MEXICO                | 1.0   | 31.4    | 11.8       | 22.3   | 0.                  | 0.     |
| NICARAG               | 4.5   | 0.      | 2.2        | 0.     | 0.                  | 0.     |
| PANAMA                | 19.6  | 12.3    | 7.9        | 6.6    | 0.                  | 0.     |
| PERU                  | 0.  | 0.      | 0.         | 15.1   | 0.                  | 0.     |
| SALVADR               | 18.1  | 37.6    | 12.2       | 13.9   | 0.                  | 0.     |
| VENEZ                 | 7.5   | 36.0    | 58.1       | 17.4   | 0.                  | 0.     |
| TOTAL KNOWN           | 1312.7  | 650.4   | 641.9      | 657.6  | 0.                  | 0.     |
| TOTAL UNKNOWN         | 533.1   | 0.      | 0.         | 0.     | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN | 1845.8  | 650.4   | 641.9      | 657.6  | 0.                  | 0.     |
| EXPORTS FOR OWN ACCT  |   |         | 0.         | 0.     |                     |        |
| OPTIONAL ORIGIN       | 0.  | 0.      |            |        | 0.                  | 0.     |

SOYBEAN OIL  
OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 21, 1996

MARKETING YEAR 10/01 - 09/30

|                         | CURRENT MARKETING YEAR                                    |            |             |        | :NEXT MARKETING YEAR |        |
|-------------------------|---|------------|-------------|--------|----------------------|--------|
|                         | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |            |             |        |                      |        |
| DESTINATION             | :THIS WEEK:   | YR AGO:    | :THIS WEEK: | YR AGO | :THIS WEEK:          | YR AGO |
| OTHER WEST EUROPE       | : 0.  | 0.         | * 2.0       | 0.     | 0.                   |        |
| TURKEY                  | : 0.  | 0.         | 0. 2.0      | 0.     | 0.                   |        |
| CHINA                   | : 34.5  | 30.0       | 91.5 22.0   | 0.     | 0.                   |        |
| OTHER ASIA AND OCEANIA: | : 14.0  | * 5.0      | 5.4 0.      | 0.     | 0.                   |        |
| HONG KONG               | : 14.0  | 0. 5.0     | 3.1 0.      | 0.     | 0.                   |        |
| JORDAN                  | : 0.  | 0. 0.      | .5 0.       | 0.     | 0.                   |        |
| KUWAIT                  | : 0.  | 0. 0.      | 1.8 0.      | 0.     | 0.                   |        |
| AFRICA                  | : 3.5   | 3.7 5.2    | 0. 0.       | 0.     | 0.                   |        |
| ANGOLA                  | : 0.  | 0. 5.2     | 0. 0.       | 0.     | 0.                   |        |
| CO BRAZ                 | : 3.5   | 3.7 0.     | 0. 0.       | 0.     | 0.                   |        |
| WESTERN HEMISPHERE      | : 38.3  | 6.8 25.6   | 16.5 0.     | 0.     | 0.                   |        |
| CANADA                  | : 1.8   | 1.7 .1     | .3 0.       | 0.     | 0.                   |        |
| COLOMB                  | : 0.  | 0. 3.1     | 0. 0.       | 0.     | 0.                   |        |
| ECUADOR                 | : 0.  | 0. 1.5     | 0. 0.       | 0.     | 0.                   |        |
| GUATMAL                 | : 0.  | 1.0 0.     | 0. 0.       | 0.     | 0.                   |        |
| HAITI                   | : 0.  | 0. 0.      | 5.3 0.      | 0.     | 0.                   |        |
| JAMAICA                 | : .9  | .7 3.2     | 1.5 0.      | 0.     | 0.                   |        |
| MEXICO                  | : 34.9  | 1.3 13.8   | 6.2 0.      | 0.     | 0.                   |        |
| NICARAG                 | : 0.  | 0. 2.5     | 0. 0.       | 0.     | 0.                   |        |
| PANAMA                  | : *   | 2.0 *      | 0. 0.       | 0.     | 0.                   |        |
| SURINAM                 | : 0.  | 0. 0.      | 2.7 0.      | 0.     | 0.                   |        |
| TOTAL KNOWN             | : 90.3  | 40.5 127.2 | 45.8 0.     | 0.     | 0.                   |        |
| TOTAL UNKNOWN           | : 31.9  | 35.5 0.    | 0. 0.       | 0.     | 0.                   |        |
| TOTAL KNOWN & UNKNOWN   | : 122.2   | 76.0 127.2 | 45.8 0.     | 0.     | 0.                   |        |
| EXPORTS FOR OWN ACCT    | : 0.  | 12.0 0.    | 0. 0.       | 0.     | 0.                   |        |
| OPTIONAL ORIGIN         | : 0.  | 12.0 0.    | 0. 0.       | 0.     | 0.                   |        |

## LINSEED OIL - INCLUDING RAW, BOILED

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 21, 1996

|                       | CURRENT MARKETING YEAR                                    |         |            |         | NEXT MARKETING YEAR |         |
|-----------------------|---|---------|------------|---------|---------------------|---------|
|                       | OUTSTANDING SALES: ACCUMULATED EXPORTS: OUTSTANDING SALES |         |            |         |                     |         |
| DESTINATION           | THIS WEEK:  | YR AGO: | THIS WEEK: | YR AGO: | THIS WEEK:          | YR AGO: |
| WESTERN HEMISPHERE    | .9  | 2.7     | 1.9        | .9      | 0.                  | 0.      |
| CANADA                | .9  | 2.2     | 1.5        | .8      | 0.                  | 0.      |
| MEXICO                | 0.  | .6      | .4         | .1      | 0.                  | 0.      |
| TOTAL KNOWN           | .9  | 2.7     | 1.9        | .9      | 0.                  | 0.      |
| TOTAL UNKNOWN         | 0.  | 0.      | 0.         | 0.      | 0.                  | 0.      |
| TOTAL KNOWN & UNKNOWN | .9  | 2.7     | 1.9        | .9      | 0.                  | 0.      |
| EXPORTS FOR OWN ACCT  |   |         | 0.         | 0.      |                     |         |
| OPTIONAL ORIGIN       | 0.  | 0.      |            |         | 0.                  | 0.      |

## COTTONSEED OIL

MARKETING YEAR 10/01 - 09/30

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 21, 1996

|                       | CURRENT MARKETING YEAR                                    |         |            |         | NEXT MARKETING YEAR |         |
|-----------------------|---|---------|------------|---------|---------------------|---------|
|                       | OUTSTANDING SALES: ACCUMULATED EXPORTS: OUTSTANDING SALES |         |            |         |                     |         |
| DESTINATION           | THIS WEEK:  | YR AGO: | THIS WEEK: | YR AGO: | THIS WEEK:          | YR AGO: |
| JAPAN                 | 8.6   | 11.3    | 1.0        | 2.9     | 0.                  | 0.      |
| WESTERN HEMISPHERE    | 3.6   | 8.1     | .2         | 7.0     | 0.                  | 0.      |
| CANADA                | .6  | .1      | .2         | .1      | 0.                  | 0.      |
| COLOMB                | 0.  | .5      | 0.         | 0.      | 0.                  | 0.      |
| MEXICO                | 0.  | 0.      | 0.         | .4      | 0.                  | 0.      |
| NICARAG               | 0.  | .9      | 0.         | 1.8     | 0.                  | 0.      |
| SALVADR               | 3.0   | 6.6     | 0.         | 4.7     | 0.                  | 0.      |
| TOTAL KNOWN           | 12.2  | 19.5    | 1.2        | 9.9     | 0.                  | 0.      |
| TOTAL UNKNOWN         | 0.  | 0.      | 0.         | 0.      | 0.                  | 0.      |
| TOTAL KNOWN & UNKNOWN | 12.2  | 19.5    | 1.2        | 9.9     | 0.                  | 0.      |
| EXPORTS FOR OWN ACCT  |   |         | 0.         | 0.      |                     |         |
| OPTIONAL ORIGIN       | 0.  | 0.      |            |         | 0.                  | 0.      |



COTTON - AMERICAN PIMA - RAW, EXTRA LONG STAPLE MARKETING YEAR 08/01 - 07/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 RUNNING BALES AS OF NOVEMBER 21, 1996

| DESTINATION            | CURRENT MARKETING YEAR |        |                     |        | NEXT MARKETING YEAR |        |
|------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
|                        | OUTSTANDING SALES      |        | ACCUMULATED EXPORTS |        | OUTSTANDING SALES   |        |
|                        | THIS WEEK              | YR AGO | THIS WEEK           | YR AGO | THIS WEEK           | YR AGO |
| EUROPEAN UNION         | 45.3                   | 45.8   | 11.3                | 6.4    | 0.                  | 2.6    |
| BELGIUM                | 1.1                    | 1.6    | 4.5                 | 1.4    | 0.                  | 0.     |
| DENMARK                | .2                     | .3     | .3                  | .2     | 0.                  | 0.     |
| FRANCE                 | .4                     | .6     | .2                  | .3     | 0.                  | 0.     |
| GERM, FR               | 13.9                   | 19.0   | 1.9                 | 1.5    | 0.                  | 0.     |
| GREECE                 | .7                     | 0.     | 0.                  | 0.     | 0.                  | 0.     |
| IRELAND                | .2                     | .4     | .4                  | .2     | 0.                  | 0.     |
| ITALY                  | 25.5                   | 22.4   | 3.5                 | 2.6    | 0.                  | 2.1    |
| PORTUGL                | 3.0                    | .5     | .2                  | .1     | 0.                  | .5     |
| SPAIN                  | .3                     | .5     | .3                  | .2     | 0.                  | 0.     |
| U KING                 | 0.                     | .6     | 0.                  | 0.     | 0.                  | 0.     |
| OTHER WEST EUROPE      | 19.4                   | 29.9   | 2.6                 | 1.0    | .8                  | 2.1    |
| SWITZLD                | 15.6                   | 28.4   | 2.2                 | 1.0    | .8                  | 2.1    |
| TURKEY                 | 3.8                    | 1.5    | .4                  | 0.     | 0.                  | 0.     |
| EASTERN EUROPE         | 2.4                    | 2.6    | .4                  | 1.2    | 0.                  | 0.     |
| CROATIA                | 0.                     | 0.     | .2                  | 0.     | 0.                  | 0.     |
| CZECH RE               | .4                     | 1.3    | 0.                  | 1.2    | 0.                  | 0.     |
| ROMANIA                | 2.0                    | 1.4    | 0.                  | 0.     | 0.                  | 0.     |
| SLOVENIA               | 0.                     | 0.     | .2                  | 0.     | 0.                  | 0.     |
| JAPAN                  | 62.7                   | 87.1   | 12.7                | 4.7    | 6.8                 | 27.3   |
| CHINA                  | 14.2                   | 1.0    | 4.2                 | 1.0    | 0.                  | 0.     |
| TAIWAN                 | 9.5                    | 1.0    | 2.8                 | 2.1    | 0.                  | 0.     |
| INDIA                  | 3.2                    | 1.0    | .3                  | 6.0    | .2                  | 0.     |
| OTHER ASIA AND OCEANIA | 104.5                  | 39.3   | 31.9                | 25.7   | .8                  | 8.0    |
| BANGLADH               | 24.1                   | 5.8    | 6.9                 | 3.3    | 0.                  | 0.     |
| HG KONG                | 0.                     | .2     | 0.                  | 0.     | 0.                  | 0.     |
| INDNSIA                | 19.6                   | 10.8   | 11.5                | 10.1   | .8                  | 3.9    |
| KOR REP                | 31.4                   | 17.8   | 7.7                 | 4.2    | 0.                  | 4.1    |
| PAKISTN                | 25.7                   | 4.2    | 3.9                 | 7.1    | 0.                  | 0.     |
| THAILND                | 3.8                    | .4     | 1.9                 | 1.1    | 0.                  | 0.     |
| AFRICA                 | 1.8                    | .9     | 0.                  | 1.6    | 0.                  | 0.     |
| ALGERIA                | 1.8                    | 0.     | 0.                  | 1.6    | 0.                  | 0.     |
| TUNISIA                | 0.                     | .9     | 0.                  | 0.     | 0.                  | 0.     |
| WESTERN HEMISPHERE     | 12.0                   | 5.2    | 2.8                 | 2.6    | 0.                  | 0.     |
| BRAZIL                 | .8                     | 4.2    | 2.5                 | .7     | 0.                  | 0.     |
| CHILE                  | .2                     | .2     | .2                  | 0.     | 0.                  | 0.     |
| COLOMB                 | 1.1                    | .3     | 0.                  | .3     | 0.                  | 0.     |
| PERU                   | 9.8                    | 0.     | 0.                  | 0.     | 0.                  | 0.     |
| VENEZ                  | .2                     | .4     | 0.                  | 1.6    | 0.                  | 0.     |
| TOTAL KNOWN            | 275.1                  | 213.8  | 69.0                | 52.4   | 8.6                 | 40.0   |
| TOTAL UNKNOWN          | 7.8                    | 4.3    | 0.                  | 0.     | 0.                  | .5     |
| TOTAL KNOWN & UNKNOWN  | 282.9                  | 218.1  | 69.0                | 52.4   | 8.6                 | 40.6   |
| EXPORTS FOR OWN ACCT   |                        |        | 0.                  | 0.     |                     |        |
| OPTIONAL ORIGIN        | 0.                     | 0.     |                     |        | 0.                  | 0.     |

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 RUNNING BALES AS OF NOVEMBER 21, 1996

| DESTINATION             | CURRENT MARKETING YEAR                  |       |                   |       | NEXT MARKETING YEAR |          |
|-------------------------|---|-------|-------------------|-------|---------------------|----------|
|                         | :OUTSTANDING SALES:ACCUMULATED EXPORTS: |       |                   |       | OUTSTANDING SALES   |          |
|                         | :THIS WEEK: YR AGO:                     |       | THIS WEEK: YR AGO |       | :THIS WEEK: YR AGO  |          |
| EUROPEAN UNION          | :                                       | 84.2  | 185.6             | 30.4  | 59.4                | 0. 2.7   |
| AUSTRIA                 | :                                       | 0.    | .8                | 0.    | 1.4                 | 0. 0.    |
| BELGIUM                 | :                                       | 0.    | 2.9               | .2    | .5                  | 0. 0.    |
| DENMARK                 | :                                       | 6.9   | 9.4               | 3.6   | 5.2                 | 0. .5    |
| FINLAND                 | :                                       | 0.    | 1.6               | 0.    | 0.                  | 0. 0.    |
| FRANCE                  | :                                       | 0.    | .9                | 0.    | .5                  | 0. 0.    |
| GERM, FR                | :                                       | 9.7   | 11.9              | .2    | 1.5                 | 0. 0.    |
| GREECE                  | :                                       | 0.    | .8                | 0.    | .5                  | 0. 0.    |
| IRELAND                 | :                                       | 42.7  | 44.5              | 12.3  | 12.4                | 0. 1.7   |
| ITALY                   | :                                       | 2.4   | 45.8              | 2.4   | 16.7                | 0. 0.    |
| PORTUGL                 | :                                       | 1.2   | 6.2               | 0.    | .5                  | 0. .5    |
| SPAIN                   | :                                       | 12.9  | 43.4              | 4.5   | 11.2                | 0. 0.    |
| SWEDEN                  | :                                       | 6.6   | 11.6              | 6.2   | 6.8                 | 0. 0.    |
| U KING                  | :                                       | 1.9   | 6.0               | 1.0   | 2.3                 | 0. 0.    |
| OTHER WEST EUROPE       | :                                       | 58.4  | 56.4              | 7.4   | 14.2                | 0. 0.    |
| SWITZLD                 | :                                       | 3.0   | 4.3               | 0.    | .6                  | 0. 0.    |
| TURKEY                  | :                                       | 55.5  | 52.1              | 7.4   | 13.5                | 0. 0.    |
| EASTERN EUROPE          | :                                       | 24.5  | 56.8              | 5.4   | 1.0                 | 0. 0.    |
| CZECH RE                | :                                       | 0.    | .9                | 0.    | 0.                  | 0. 0.    |
| ROMANIA                 | :                                       | 24.5  | 55.1              | 5.4   | .8                  | 0. 0.    |
| SLOVENIA                | :                                       | 0.    | .7                | 0.    | .2                  | 0. 0.    |
| FORMER SOVIET UNION     | :                                       | 0.    | 4.4               | 0.    | 6.0                 | 0. 0.    |
| ESTONIA                 | :                                       | 0.    | 4.4               | 0.    | 6.0                 | 0. 0.    |
| JAPAN                   | :                                       | 456.5 | 560.1             | 104.6 | 164.4               | 10.7 3.6 |
| CHINA                   | :                                       | 432.3 | 946.2             | 186.0 | 217.9               | 0. 0.    |
| TAIWAN                  | :                                       | 33.9  | 78.2              | 31.7  | 41.4                | 0. 1.1   |
| OTHER ASIA AND OCEANIA: | :                                       | 706.4 | 1131.6            | 250.9 | 448.7               | 5.7 2.1  |
| AUSTRAL                 | :                                       | 2.2   | 0.                | 0.    | 0.                  | 0. 0.    |
| BANGLADH                | :                                       | 26.2  | 39.6              | 9.9   | 24.2                | 0. 0.    |
| BURMA                   | :                                       | 0.    | 0.                | 0.    | 1.2                 | 0. 0.    |
| HG KONG                 | :                                       | 85.7  | 171.2             | 34.0  | 53.4                | 0. 0.    |
| INDNSIA                 | :                                       | 202.4 | 239.4             | 86.6  | 127.0               | 1.1 2.1  |
| ISRAEL                  | :                                       | 1.9   | 1.4               | .1    | 0.                  | 0. 0.    |
| KOR REP                 | :                                       | 262.2 | 335.1             | 90.6  | 145.1               | 4.6 0.   |
| MALAYSA                 | :                                       | .3    | 9.6               | 3.9   | .5                  | 0. 0.    |
| PAKISTN                 | :                                       | 17.0  | 33.7              | 0.    | 3.8                 | 0. 0.    |
| PHIL                    | :                                       | 38.2  | 109.7             | 4.9   | 26.3                | 0. 0.    |
| SINGAPR                 | :                                       | 1.0   | 14.6              | 0.    | 0.                  | 0. 0.    |
| S ARAB                  | :                                       | 0.    | 7.1               | 0.    | 0.                  | 0. 0.    |
| S LANKA                 | :                                       | 0.    | 1.7               | 0.    | 1.9                 | 0. 0.    |
| THAILND                 | :                                       | 32.7  | 117.3             | 18.9  | 64.7                | 0. 0.    |
| VIETNAM                 | :                                       | 36.5  | 51.4              | 2.0   | .6                  | 0. 0.    |
| AFRICA                  | :                                       | 7.0   | 155.7             | 12.1  | 3.6                 | 0. 0.    |
| ALGERIA                 | :                                       | 0.    | 33.5              | 10.3  | 0.                  | 0. 0.    |
| EGYPT                   | :                                       | 0.    | 101.0             | 0.    | 0.                  | 0. 0.    |
| MOROC                   | :                                       | 0.    | 0.                | 0.    | 1.8                 | 0. 0.    |
| REP SAF                 | :                                       | 0.    | 1.8               | 0.    | 0.                  | 0. 0.    |
| TUNISIA                 | :                                       | 7.0   | 19.4              | 1.8   | 1.7                 | 0. 0.    |

ALL UPLAND COTTON MARKETING YEAR 08/01 - 07/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 RUNNING BALES AS OF NOVEMBER 21, 1996

| DESTINATION           | CURRENT MARKETING YEAR                  |         |            |        | NEXT MARKETING YEAR |        |
|-----------------------|---|---------|------------|--------|---------------------|--------|
|                       | :OUTSTANDING SALES:ACCUMULATED EXPORTS: |         |            |        | OUTSTANDING SALES   |        |
|                       | :THIS WEEK:                             | YR AGO: | THIS WEEK: | YR AGO | :THIS WEEK:         | YR AGO |
| WESTERN HEMISPHERE    | : 737.9                                 | 907.0   | 274.7      | 254.7  | 78.8                | 32.7   |
| ARGENT                | : 1.6                                   | 1.6     | 0.         | 0.     | 0.                  | 0.     |
| BRAZIL                | : 56.6                                  | 268.9   | 6.5        | 23.2   | 0.                  | 0.     |
| C RICA                | : 1.5                                   | 3.6     | 0.         | .6     | 0.                  | 0.     |
| CANADA                | : 127.9                                 | 94.1    | 68.6       | 63.0   | 19.8                | 7.3    |
| COLOMB                | : 33.2                                  | 26.5    | 11.4       | 18.5   | 0.                  | 0.     |
| ECUADOR               | : 28.2                                  | 21.9    | 9.3        | 5.1    | 6.1                 | 0.     |
| GUATMAL               | : 67.8                                  | 55.7    | 19.9       | 16.8   | 6.2                 | 0.     |
| HONDURA               | : 1.4                                   | .5      | 1.7        | .4     | 0.                  | 0.     |
| MEXICO                | : 314.6                                 | 284.5   | 134.0      | 84.6   | 26.4                | 0.     |
| PERU                  | : 0.                                    | 13.0    | 0.         | 2.8    | 0.                  | 0.     |
| SALVADR               | : 47.3                                  | 55.7    | 15.2       | 26.8   | 0.                  | 0.     |
| VENEZ                 | : 57.9                                  | 81.0    | 8.1        | 13.0   | 20.3                | 25.4   |
| TOTAL KNOWN           | : 2541.2                                | 4082.1  | 902.9      | 1211.3 | 95.2                | 42.2   |
| TOTAL UNKNOWN         | : 32.3                                  | 727.8   | 0.         | 0.     | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN | : 2573.5                                | 4809.9  | 902.9      | 1211.3 | 95.2                | 42.2   |
| EXPORTS FOR OWN ACCT  | : 0.                                    | 0.      | 0.         | 0.     | 0.                  | 0.     |
| OPTIONAL ORIGIN       | : 0.                                    | 0.      | 0.         | 0.     | 0.                  | 0.     |

ALL RICE MARKETING YEAR 08/01 - 07/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF NOVEMBER 21, 1996

| DESTINATION         | CURRENT MARKETING YEAR                  |         |            |        | NEXT MARKETING YEAR |        |
|---------------------|---|---------|------------|--------|---------------------|--------|
|                     | :OUTSTANDING SALES:ACCUMULATED EXPORTS: |         |            |        | OUTSTANDING SALES   |        |
|                     | :THIS WEEK:                             | YR AGO: | THIS WEEK: | YR AGO | :THIS WEEK:         | YR AGO |
| EUROPEAN UNION      | : 86.1                                  | 34.7    | 107.3      | 146.3  | 0.                  | 0.     |
| BELGIUM             | : 53.0                                  | 8.3     | 12.0       | 19.2   | 0.                  | 0.     |
| GERM, FR            | : 1.9                                   | 1.9     | 13.4       | 12.5   | 0.                  | 0.     |
| NETHLDS             | : 26.6                                  | 21.2    | 60.7       | 92.0   | 0.                  | 0.     |
| SPAIN               | : .1                                    | .1      | 6.6        | 10.6   | 0.                  | 0.     |
| U KING              | : 3.4                                   | 3.2     | 9.8        | 9.7    | 0.                  | 0.     |
| OTHER WEST EUROPE   | : 40.4                                  | 23.0    | 72.2       | 93.7   | 0.                  | 0.     |
| TURKEY              | : 34.5                                  | 18.5    | 68.3       | 86.7   | 0.                  | 0.     |
| EASTERN EUROPE      | : 0.                                    | 16.6    | 4.2        | 11.9   | 0.                  | 0.     |
| POLAND              | : 0.                                    | 15.3    | 0.         | 10.2   | 0.                  | 0.     |
| FORMER SOVIET UNION | : 13.4                                  | 4.3     | 2.6        | 6.3    | 0.                  | 0.     |
| MOLDOVA             | : 13.3                                  | 0.      | 0.         | 0.     | 0.                  | 0.     |
| RUSSIA              | : *                                     | 4.3     | 2.6        | 3.1    | 0.                  | 0.     |
| JAPAN               | : 124.5                                 | 80.0    | 1.0        | 2.0    | 0.                  | 0.     |
| CHINA               | : 0.                                    | 0.      | *          | *      | 0.                  | 0.     |
| TAIWAN              | : *                                     | .5      | .1         | .8     | 0.                  | 0.     |

ALL RICE  
OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF NOVEMBER 21, 1996

MARKETING YEAR 08/01 - 07/31

| DESTINATION             | CURRENT MARKETING YEAR                  |         |            |        | NEXT MARKETING YEAR |        |
|-------------------------|---|---------|------------|--------|---------------------|--------|
|                         | OUTSTANDING SALES: ACCUMULATED EXPORTS: |         |            |        | OUTSTANDING SALES   |        |
|                         | THIS WEEK:                              | YR AGO: | THIS WEEK: | YR AGO | THIS WEEK:          | YR AGO |
| OTHER ASIA AND OCEANIA: | 63.9                                    | 50.7    | 99.4       | 222.5  | 0.                  | 0.     |
| INDNSIA                 | 0.                                      | 12.9    | *          | 62.0   | 0.                  | 0.     |
| IRAN                    | 0.                                      | 21.0    | 0.         | 71.6   | 0.                  | 0.     |
| JORDAN                  | 19.0                                    | .1      | 16.5       | 21.3   | 0.                  | 0.     |
| PHIL                    | 12.7                                    | 0.      | 21.5       | 0.     | 0.                  | 0.     |
| S ARAB                  | 30.5                                    | 13.8    | 41.1       | 48.4   | 0.                  | 0.     |
| SYRIA                   | 0.                                      | *       | 10.5       | .5     | 0.                  | 0.     |
| YEMEN SA                | .2                                      | 1.0     | .5         | 8.5    | 0.                  | 0.     |
| AFRICA                  | 31.9                                    | 66.5    | 68.0       | 116.8  | 0.                  | 0.     |
| CO BRAZ                 | 13.4                                    | .5      | 0.         | 8.8    | 0.                  | 0.     |
| GHANA                   | 5.0                                     | 0.      | 14.4       | 27.3   | 0.                  | 0.     |
| C IVOIRE                | 0.                                      | 45.2    | 17.8       | 41.7   | 0.                  | 0.     |
| REP SAF                 | 9.6                                     | 5.7     | 34.5       | 35.5   | 0.                  | 0.     |
| SENEGAL                 | 0.                                      | 15.0    | 0.         | 0.     | 0.                  | 0.     |
| WESTERN HEMISPHERE      | 141.3                                   | 69.6    | 312.6      | 224.8  | 2.7                 | 0.     |
| C RICA                  | 46.0                                    | 0.      | 0.         | 0.     | 0.                  | 0.     |
| CANADA                  | 34.5                                    | 23.9    | 35.9       | 34.4   | 2.7                 | 0.     |
| HAITI                   | 13.5                                    | *       | 24.1       | 56.9   | 0.                  | 0.     |
| HONDURA                 | .5                                      | 2.3     | 23.6       | 3.2    | 0.                  | 0.     |
| JAMAICA                 | 8.6                                     | 6.7     | 16.7       | 31.6   | 0.                  | 0.     |
| LW WW I                 | 0.                                      | *       | 6.9        | 6.1    | 0.                  | 0.     |
| MEXICO                  | 12.4                                    | 11.9    | 109.1      | 56.6   | 0.                  | 0.     |
| NICARAG                 | .9                                      | 0.      | 24.5       | 1.4    | 0.                  | 0.     |
| PERU                    | 3.5                                     | 6.5     | 35.9       | .1     | 0.                  | 0.     |
| SALVADR                 | 7.5                                     | 0.      | 9.6        | 10.5   | 0.                  | 0.     |
| TRINID                  | 7.5                                     | 13.3    | 9.8        | 6.9    | 0.                  | 0.     |
| VENEZ                   | *                                       | *       | 8.1        | *      | 0.                  | 0.     |
| TOTAL KNOWN             | 501.4                                   | 346.0   | 667.5      | 825.2  | 2.7                 | 0.     |
| TOTAL UNKNOWN           | 8.5                                     | 0.      | 0.         | 0.     | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN   | 509.9                                   | 346.0   | 667.5      | 825.2  | 2.7                 | 0.     |
| EXPORTS FOR OWN ACCT    |   |         | 0.         | 0.     |                     |        |
| OPTIONAL ORIGIN         | 0.                                      | 0.      |            |        | 0.                  | 0.     |

CATTLE HIDES - WHOLE - EXCLUDING WET BLUES  
OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 PIECES AS OF NOVEMBER 21, 1996

MARKETING YEAR 01/01 - 12/31

| DESTINATION    | CURRENT MARKETING YEAR                  |         |            |        | NEXT MARKETING YEAR |        |
|----------------|---|---------|------------|--------|---------------------|--------|
|                | OUTSTANDING SALES: ACCUMULATED EXPORTS: |         |            |        | OUTSTANDING SALES   |        |
|                | THIS WEEK:                              | YR AGO: | THIS WEEK: | YR AGO | THIS WEEK:          | YR AGO |
| EUROPEAN UNION | 27.7                                    | 76.5    | 712.0      | 381.5  | 0.                  | 0.     |
| AUSTRIA        | 0.                                      | 0.      | 0.         | .5     | 0.                  | 0.     |
| DENMARK        | 0.                                      | 0.      | 1.6        | 0.     | 0.                  | 0.     |
| FINLAND        | 0.                                      | 0.      | 0.         | .9     | 0.                  | 0.     |
| FRANCE         | 0.                                      | 6.5     | 4.7        | 2.1    | 0.                  | 0.     |
| GERM, FR       | 0.                                      | 2.9     | 5.1        | 16.8   | 0.                  | 0.     |
| GREECE         | 0.                                      | .4      | 0.         | 0.     | 0.                  | 0.     |



CATTLE HIDES - WHOLE - EXCLUDING WET BLUES                      MARKETING YEAR 01/01 - 12/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 PIECES                      AS OF NOVEMBER 21, 1996

|                         | : | CURRENT MARKETING YEAR                                    |         |            |         | :NEXT MARKETING YEAR |        |
|-------------------------|---|---|---------|------------|---------|----------------------|--------|
|                         | : | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |            |         |                      |        |
| DESTINATION             | : | THIS WEEK:  | YR AGO: | THIS WEEK: | YR AGO  | :THIS WEEK:          | YR AGO |
| IRELAND                 | : | 0.  | 0.      | .7         | 0.      | 0.                   | 0.     |
| ITALY                   | : | 15.0  | 52.2    | 295.2      | 240.6   | 0.                   | 0.     |
| NETHLDS                 | : | 0.  | 0.      | 1.4        | .6      | 0.                   | 0.     |
| PORTUGL                 | : | 3.5   | 0.      | 79.7       | 5.5     | 0.                   | 0.     |
| SPAIN                   | : | 5.2   | 12.3    | 245.4      | 95.2    | 0.                   | 0.     |
| SWEDEN                  | : | 0.  | 0.      | 8.1        | 0.      | 0.                   | 0.     |
| U KING                  | : | 3.9   | 2.2     | 70.2       | 19.2    | 0.                   | 0.     |
|                         | : |   |         |            |         |                      |        |
| OTHER WEST EUROPE       | : | 0.  | 1.7     | 11.9       | 17.4    | 0.                   | 0.     |
| TURKEY                  | : | 0.  | 1.7     | 11.9       | 17.4    | 0.                   | 0.     |
|                         | : |   |         |            |         |                      |        |
| EASTERN EUROPE          | : | 57.8  | 18.8    | 147.5      | 52.3    | 0.                   | 0.     |
| POLAND                  | : | 0.  | .8      | .7         | 0.      | 0.                   | 0.     |
| ROMANIA                 | : | 57.8  | 18.0    | 146.8      | 52.3    | 0.                   | 0.     |
|                         | : |   |         |            |         |                      |        |
| JAPAN                   | : | 313.8   | 253.7   | 2271.0     | 3079.2  | 0.                   | 0.     |
|                         | : |   |         |            |         |                      |        |
| CHINA                   | : | 228.9   | 289.9   | 1282.4     | 1247.8  | 0.                   | 0.     |
|                         | : |   |         |            |         |                      |        |
| TAIWAN                  | : | 523.6   | 653.2   | 2757.2     | 2710.1  | 0.                   | 0.     |
|                         | : |   |         |            |         |                      |        |
| INDIA                   | : | 0.  | 1.3     | 0.         | 0.      | 0.                   | 0.     |
|                         | : |   |         |            |         |                      |        |
| OTHER ASIA AND OCEANIA: | : | 1523.6  | 2029.9  | 8391.0     | 8785.9  | 3.7                  | 0.     |
| AUSTRAL                 | : | 0.  | 0.      | 4.1        | 1.6     | 0.                   | 0.     |
| BANGLADH                | : | 0.  | 0.      | 0.         | 1.3     | 0.                   | 0.     |
| HG KONG                 | : | 14.3  | 152.4   | 406.9      | 341.7   | 0.                   | 0.     |
| INDNSIA                 | : | 0.  | 0.      | 27.1       | 0.      | 0.                   | 0.     |
| KOR REP                 | : | 1386.6  | 1646.8  | 7411.2     | 7611.8  | 3.7                  | 0.     |
| PHIL                    | : | 0.  | 0.      | 0.         | 6.2     | 0.                   | 0.     |
| SINGAPR                 | : | 0.  | 0.      | 0.         | 3.2     | 0.                   | 0.     |
| THAILND                 | : | 122.7   | 230.8   | 541.8      | 819.3   | 0.                   | 0.     |
| VIETNAM                 | : | 0.  | 0.      | 0.         | .8      | 0.                   | 0.     |
|                         | : |   |         |            |         |                      |        |
| AFRICA                  | : | 0.  | 0.      | 0.         | 3.4     | 0.                   | 0.     |
| REP SAF                 | : | 0.  | 0.      | 0.         | 3.4     | 0.                   | 0.     |
|                         | : |   |         |            |         |                      |        |
| WESTERN HEMISPHERE      | : | 248.3   | 198.8   | 2006.7     | 789.6   | 0.                   | 0.     |
| ARGENT                  | : | 0.  | 0.      | 6.9        | 0.      | 0.                   | 0.     |
| BRAZIL                  | : | 0.  | 0.      | 1.4        | 15.0    | 0.                   | 0.     |
| CANADA                  | : | 64.7  | 81.3    | 466.2      | 371.8   | 0.                   | 0.     |
| COLOMB                  | : | 0.  | 0.      | 0.         | 1.3     | 0.                   | 0.     |
| MEXICO                  | : | 183.5   | 117.5   | 1532.2     | 400.8   | 0.                   | 0.     |
| PANAMA                  | : | 0.  | 0.      | 0.         | .8      | 0.                   | 0.     |
|                         | : |   |         |            |         |                      |        |
| TOTAL KNOWN             | : | 2923.7  | 3524.0  | 17579.7    | 17067.3 | 3.7                  | 0.     |
| TOTAL UNKNOWN           | : | 0.  | 0.      | 0.         | 0.      | 0.                   | 0.     |
|                         | : |   |         |            |         |                      |        |
| TOTAL KNOWN & UNKNOWN   | : | 2923.7  | 3524.0  | 17579.7    | 17067.3 | 3.7                  | 0.     |
| EXPORTS FOR OWN ACCT    | : |   |         | 0.         | 0.      |                      |        |
| OPTIONAL ORIGIN         | : | 0.  | 0.      |            |         | 0.                   | 0.     |

CALF SKINS - WHOLE - EXCLUDING WET BLUES MARKETING YEAR 01/01 - 12/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 PIECES AS OF NOVEMBER 21, 1996

| DESTINATION            | CURRENT MARKETING YEAR |        |                     |        | NEXT MARKETING YEAR |        |
|------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
|                        | OUTSTANDING SALES      |        | ACCUMULATED EXPORTS |        | OUTSTANDING SALES   |        |
|                        | THIS WEEK              | YR AGO | THIS WEEK           | YR AGO | THIS WEEK           | YR AGO |
| EUROPEAN UNION         | 10.0                   | 9.0    | 1006.9              | 619.7  | 0.                  | 0.     |
| ITALY                  | 10.0                   | 9.0    | 1006.9              | 611.2  | 0.                  | 0.     |
| U KING                 | 0.                     | 0.     | 0.                  | 8.5    | 0.                  | 0.     |
| JAPAN                  | 0.                     | 0.     | 1.4                 | 15.5   | 0.                  | 0.     |
| CHINA                  | 0.                     | 0.     | 0.                  | 10.0   | 0.                  | 0.     |
| TAIWAN                 | 0.                     | 0.     | 0.                  | 1.8    | 0.                  | 0.     |
| OTHER ASIA AND OCEANIA | 3.9                    | 0.     | 8.4                 | 12.8   | 0.                  | 0.     |
| HONG KONG              | 0.                     | 0.     | 0.                  | 10.9   | 0.                  | 0.     |
| ISRAEL                 | 0.                     | 0.     | 4.5                 | 1.9    | 0.                  | 0.     |
| KOR REP                | 3.9                    | 0.     | 3.9                 | 0.     | 0.                  | 0.     |
| WESTERN HEMISPHERE     | 36.9                   | 11.7   | 83.8                | 11.9   | 0.                  | 0.     |
| CANADA                 | 30.1                   | 11.7   | 55.7                | 11.9   | 0.                  | 0.     |
| MEXICO                 | 6.8                    | 0.     | 28.1                | 0.     | 0.                  | 0.     |
| TOTAL KNOWN            | 50.8                   | 20.7   | 1100.4              | 671.6  | 0.                  | 0.     |
| TOTAL UNKNOWN          | 0.                     | 0.     | 0.                  | 0.     | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN  | 50.8                   | 20.7   | 1100.4              | 671.6  | 0.                  | 0.     |
| EXPORTS FOR OWN ACCT   |                        |        | 0.                  | 0.     |                     |        |
| OPTIONAL ORIGIN        | 0.                     | 0.     |                     |        | 0.                  | 0.     |

KIP SKINS - WHOLE - EXCLUDING WET BLUES MARKETING YEAR 01/01 - 12/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 PIECES AS OF NOVEMBER 21, 1996

| DESTINATION            | CURRENT MARKETING YEAR |        |                     |        | NEXT MARKETING YEAR |        |
|------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
|                        | OUTSTANDING SALES      |        | ACCUMULATED EXPORTS |        | OUTSTANDING SALES   |        |
|                        | THIS WEEK              | YR AGO | THIS WEEK           | YR AGO | THIS WEEK           | YR AGO |
| EUROPEAN UNION         | 1.9                    | 2.7    | 437.4               | 16.6   | 0.                  | 0.     |
| ITALY                  | 1.9                    | 2.7    | 434.2               | 16.6   | 0.                  | 0.     |
| SPAIN                  | 0.                     | 0.     | 3.2                 | 0.     | 0.                  | 0.     |
| JAPAN                  | 83.0                   | 66.4   | 304.0               | 379.0  | 1.5                 | 0.     |
| OTHER ASIA AND OCEANIA | 0.                     | 8.1    | 23.3                | 45.2   | 0.                  | 0.     |
| KOR REP                | 0.                     | 8.1    | 23.3                | 45.2   | 0.                  | 0.     |
| WESTERN HEMISPHERE     | 13.1                   | 6.6    | 55.9                | 4.8    | 0.                  | 0.     |
| CANADA                 | 10.0                   | 0.     | 28.8                | .2     | 0.                  | 0.     |
| MEXICO                 | 3.1                    | 6.6    | 27.1                | 4.6    | 0.                  | 0.     |
| TOTAL KNOWN            | 98.0                   | 83.7   | 820.7               | 445.5  | 1.5                 | 0.     |
| TOTAL UNKNOWN          | 0.                     | 0.     | 0.                  | 0.     | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN  | 98.0                   | 83.7   | 820.7               | 445.5  | 1.5                 | 0.     |
| EXPORTS FOR OWN ACCT   |                        |        | 0.                  | 0.     |                     |        |
| OPTIONAL ORIGIN        | 0.                     | 0.     |                     |        | 0.                  | 0.     |

CATTLE HIDES AND SKINS-OTHER-EXCLUDING WET BLUES      MARKETING YEAR 01/01 - 12/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 POUNDS      AS OF NOVEMBER 21, 1996

| DESTINATION             | CURRENT MARKETING YEAR                  |         |            |        | NEXT MARKETING YEAR |        |
|-------------------------|---|---------|------------|--------|---------------------|--------|
|                         | :OUTSTANDING SALES:ACCUMULATED EXPORTS: |         |            |        | OUTSTANDING SALES   |        |
|                         | :THIS WEEK:                             | YR AGO: | THIS WEEK: | YR AGO | :THIS WEEK:         | YR AGO |
| OTHER ASIA AND OCEANIA: | 0.                                      | 304.0   | 278.1      | 150.2  | 0.                  | 0.     |
| HG KONG :               | 0.                                      | 304.0   | 278.1      | 150.2  | 0.                  | 0.     |
| WESTERN HEMISPHERE :    | 43.0                                    | 0.      | 126.4      | 0.     | 0.                  | 0.     |
| MEXICO :                | 43.0                                    | 0.      | 126.4      | 0.     | 0.                  | 0.     |
| TOTAL KNOWN :           | 43.0                                    | 304.0   | 404.5      | 150.2  | 0.                  | 0.     |
| TOTAL UNKNOWN :         | 0.                                      | 0.      | 0.         | 0.     | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN : | 43.0                                    | 304.0   | 404.5      | 150.2  | 0.                  | 0.     |
| EXPORTS FOR OWN ACCT :  |   |         | 0.         | 0.     |                     |        |
| OPTIONAL ORIGIN :       | 0.                                      | 0.      |            |        | 0.                  | 0.     |

CATTLE WET BLUES-UNSPLIT (WHOLE OR SIDED)      MARKETING YEAR 01/01 - 12/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 HIDE EQUIVALENTS      AS OF NOVEMBER 21, 1996

| DESTINATION             | CURRENT MARKETING YEAR                  |         |            |        | NEXT MARKETING YEAR |        |
|-------------------------|---|---------|------------|--------|---------------------|--------|
|                         | :OUTSTANDING SALES:ACCUMULATED EXPORTS: |         |            |        | OUTSTANDING SALES   |        |
|                         | :THIS WEEK:                             | YR AGO: | THIS WEEK: | YR AGO | :THIS WEEK:         | YR AGO |
| EUROPEAN UNION :        | 38.9                                    | 67.8    | 437.6      | 388.4  | 0.                  | 0.     |
| FRANCE :                | 0.                                      | 8.1     | 9.1        | 2.7    | 0.                  | 0.     |
| ITALY :                 | 38.9                                    | 59.7    | 407.7      | 364.5  | 0.                  | 0.     |
| NETHLDs :               | 0.                                      | 0.      | .3         | 0.     | 0.                  | 0.     |
| PORTUGL :               | 0.                                      | 0.      | 1.1        | .8     | 0.                  | 0.     |
| SPAIN :                 | 0.                                      | 0.      | 19.4       | 20.3   | 0.                  | 0.     |
| JAPAN :                 | 0.                                      | 7.9     | 31.8       | 21.4   | 0.                  | 0.     |
| CHINA :                 | 0.                                      | 0.      | 131.7      | 6.7    | 0.                  | 0.     |
| TAIWAN :                | 22.8                                    | 39.5    | 159.3      | 269.6  | 0.                  | 0.     |
| INDIA :                 | 0.                                      | 0.      | 5.0        | 1.8    | 0.                  | 0.     |
| OTHER ASIA AND OCEANIA: | 136.9                                   | 114.7   | 957.5      | 855.0  | 0.                  | 0.     |
| BANGLADH :              | 0.                                      | 0.      | 2.6        | 0.     | 0.                  | 0.     |
| HG KONG :               | 7.4                                     | 1.0     | 30.1       | 2.0    | 0.                  | 0.     |
| INDNSIA :               | 36.9                                    | 55.5    | 309.0      | 177.7  | 0.                  | 0.     |
| ISRAEL :                | 0.                                      | 0.      | 0.         | .5     | 0.                  | 0.     |
| KOR REP :               | 88.7                                    | 37.0    | 563.2      | 576.0  | 0.                  | 0.     |
| SINGAPR :               | 0.                                      | 0.      | 2.6        | 1.0    | 0.                  | 0.     |
| THAILND :               | 3.9                                     | 21.2    | 50.1       | 97.7   | 0.                  | 0.     |
| WESTERN HEMISPHERE :    | 3.2                                     | 1.0     | 9.5        | 4.3    | 0.                  | 0.     |
| ARGENT :                | 0.                                      | 0.      | 3.5        | .9     | 0.                  | 0.     |
| BRAZIL :                | 2.6                                     | 1.0     | 5.2        | 3.4    | 0.                  | 0.     |
| MEXICO :                | .6                                      | 0.      | .8         | 0.     | 0.                  | 0.     |
| TOTAL KNOWN :           | 201.7                                   | 230.9   | 1732.3     | 1547.1 | 0.                  | 0.     |
| TOTAL UNKNOWN :         | 0.                                      | 0.      | 0.         | 0.     | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN : | 201.7                                   | 230.9   | 1732.3     | 1547.1 | 0.                  | 0.     |
| EXPORTS FOR OWN ACCT :  |   |         | 0.         | 0.     |                     |        |
| OPTIONAL ORIGIN :       | 0.                                      | 0.      |            |        | 0.                  | 0.     |

CATTLE WET BLUES-GRAIN SPLITS (WHOLE OR SIDED) MARKETING YEAR 01/01 - 12/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 HIDE EQUIVALENTS AS OF NOVEMBER 21, 1996

| DESTINATION             | CURRENT MARKETING YEAR |        |                     |        | NEXT MARKETING YEAR |        |
|-------------------------|------------------------|--------|---------------------|--------|---------------------|--------|
|                         | OUTSTANDING SALES      |        | ACCUMULATED EXPORTS |        | OUTSTANDING SALES   |        |
|                         | THIS WEEK              | YR AGO | THIS WEEK           | YR AGO | THIS WEEK           | YR AGO |
| EUROPEAN UNION          | 4.3                    | 38.8   | 238.3               | 184.1  | 0.                  | 0.     |
| BELGIUM                 | 0.                     | 1.2    | 3.3                 | 11.5   | 0.                  | 0.     |
| GERM, FR                | 0.                     | 1.5    | 12.0                | 12.9   | 0.                  | 0.     |
| ITALY                   | 1.4                    | 9.0    | 43.6                | 35.8   | 0.                  | 0.     |
| PORTUGL                 | 2.9                    | 14.6   | 73.2                | 92.9   | 0.                  | 0.     |
| SPAIN                   | 0.                     | 6.4    | 99.2                | 22.1   | 0.                  | 0.     |
| U KING                  | 0.                     | 6.2    | 6.9                 | 8.9    | 0.                  | 0.     |
| JAPAN                   | 46.2                   | 31.8   | 154.7               | 195.3  | 0.                  | 0.     |
| CHINA                   | 1.1                    | 4.8    | 41.9                | 3.6    | 0.                  | 0.     |
| TAIWAN                  | 9.5                    | 7.3    | 77.1                | 46.4   | 0.                  | 0.     |
| INDIA                   | 3.1                    | 0.     | 0.                  | 2.3    | 0.                  | 0.     |
| OTHER ASIA AND OCEANIA: | 4.6                    | 26.6   | 174.9               | 82.6   | 0.                  | 0.     |
| AUSTRAL                 | 0.                     | 0.     | 2.0                 | 0.     | 0.                  | 0.     |
| HG KONG                 | 0.                     | 11.5   | 48.4                | 21.8   | 0.                  | 0.     |
| INDNSIA                 | 0.                     | 1.8    | 0.                  | 1.5    | 0.                  | 0.     |
| ISRAEL                  | 0.                     | 1.3    | 0.                  | 2.6    | 0.                  | 0.     |
| KOR REP                 | 4.6                    | 4.4    | 85.4                | 33.3   | 0.                  | 0.     |
| MALAYSA                 | 0.                     | 0.     | 2.8                 | 0.     | 0.                  | 0.     |
| PAKISTN                 | 0.                     | 3.6    | 3.4                 | 1.5    | 0.                  | 0.     |
| SINGAPR                 | 0.                     | 0.     | 0.                  | 2.0    | 0.                  | 0.     |
| THAILND                 | 0.                     | 4.0    | 32.9                | 19.9   | 0.                  | 0.     |
| AFRICA                  | 2.0                    | 6.9    | 27.2                | 12.8   | 0.                  | 0.     |
| REP SAF                 | 2.0                    | 6.9    | 27.2                | 12.8   | 0.                  | 0.     |
| WESTERN HEMISPHERE      | 8.6                    | 6.7    | 48.2                | 49.4   | 0.                  | 0.     |
| BRAZIL                  | 0.                     | 0.     | 0.                  | 1.3    | 0.                  | 0.     |
| C RICA                  | 0.                     | 5.3    | 8.7                 | 10.3   | 0.                  | 0.     |
| DOM REP                 | 7.0                    | 0.     | 16.6                | 24.3   | 0.                  | 0.     |
| MEXICO                  | 1.6                    | 1.4    | 22.9                | 13.6   | 0.                  | 0.     |
| TOTAL KNOWN             | 79.4                   | 122.9  | 762.3               | 576.6  | 0.                  | 0.     |
| TOTAL UNKNOWN           | 0.                     | 0.     | 0.                  | 0.     | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN   | 79.4                   | 122.9  | 762.3               | 576.6  | 0.                  | 0.     |
| EXPORTS FOR OWN ACCT    |                        |        | 0.                  | 0.     |                     |        |
| OPTIONAL ORIGIN         | 0.                     | 0.     |                     |        | 0.                  | 0.     |



CATTLE WET BLUES-SPLITS-EXCLUDING GRAIN SPLITS      MARKETING YEAR 01/01 - 12/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 POUNDS      AS OF NOVEMBER 21, 1996

| DESTINATION             | CURRENT MARKETING YEAR |         |                     |         | NEXT MARKETING YEAR |        |
|-------------------------|------------------------|---------|---------------------|---------|---------------------|--------|
|                         | OUTSTANDING SALES      |         | ACCUMULATED EXPORTS |         | OUTSTANDING SALES   |        |
|                         | THIS WEEK:             | YR AGO: | THIS WEEK:          | YR AGO  | THIS WEEK:          | YR AGO |
| EUROPEAN UNION          | 1473.0                 | 1125.6  | 2840.7              | 5173.8  | 0.                  | 0.     |
| DENMARK                 | 0.                     | 0.      | 90.0                | 0.      | 0.                  | 0.     |
| FRANCE                  | 0.                     | 0.      | 12.3                | 37.6    | 0.                  | 0.     |
| GERM, FR                | 320.0                  | 240.0   | 460.7               | 798.1   | 0.                  | 0.     |
| ITALY                   | 100.0                  | 304.0   | 686.4               | 1594.3  | 0.                  | 0.     |
| NETHLDS                 | 80.0                   | 40.0    | 265.6               | 668.6   | 0.                  | 0.     |
| PORTUGL                 | 0.                     | 45.0    | 0.                  | 130.0   | 0.                  | 0.     |
| SPAIN                   | 883.0                  | 496.6   | 1287.7              | 1861.4  | 0.                  | 0.     |
| U KING                  | 90.0                   | 0.      | 38.0                | 83.9    | 0.                  | 0.     |
| EASTERN EUROPE          | 0.                     | 0.      | 0.                  | 84.2    | 0.                  | 0.     |
| ROMANIA                 | 0.                     | 0.      | 0.                  | 84.2    | 0.                  | 0.     |
| CHINA                   | 1549.9                 | 855.5   | 4218.3              | 1682.4  | 0.                  | 0.     |
| TAIWAN                  | 1035.0                 | 584.2   | 1834.0              | 2884.0  | 0.                  | 0.     |
| INDIA                   | 8.0                    | 0.      | 0.                  | 0.      | 0.                  | 0.     |
| OTHER ASIA AND OCEANIA: | 19870.3                | 16157.0 | 68899.3             | 48056.6 | 0.                  | 0.     |
| HG KONG                 | 12094.4                | 8112.8  | 38579.0             | 21795.3 | 0.                  | 0.     |
| INDNSIA                 | 3235.0                 | 2076.5  | 9709.4              | 4534.0  | 0.                  | 0.     |
| ISRAEL                  | 0.                     | 0.      | 38.0                | 76.0    | 0.                  | 0.     |
| KOR REP                 | 4540.9                 | 5882.7  | 19130.9             | 21651.3 | 0.                  | 0.     |
| PAKISTN                 | 0.                     | 85.0    | 140.5               | 0.      | 0.                  | 0.     |
| THAILND                 | 0.                     | 0.      | 1301.5              | 0.      | 0.                  | 0.     |
| WESTERN HEMISPHERE      | 956.1                  | 2112.0  | 1676.8              | 4060.7  | 0.                  | 0.     |
| BRAZIL                  | 0.                     | 40.0    | 0.                  | 0.      | 0.                  | 0.     |
| CANADA                  | 45.0                   | 135.0   | 87.1                | 228.3   | 0.                  | 0.     |
| COLOMB                  | 0.                     | 0.      | 36.0                | 114.0   | 0.                  | 0.     |
| MEXICO                  | 911.1                  | 1937.0  | 1553.7              | 3718.4  | 0.                  | 0.     |
| TOTAL KNOWN             | 24892.4                | 20834.3 | 79469.0             | 61941.6 | 0.                  | 0.     |
| TOTAL UNKNOWN           | 0.                     | 0.      | 0.                  | 0.      | 0.                  | 0.     |
| TOTAL KNOWN & UNKNOWN   | 24892.4                | 20834.3 | 79469.0             | 61941.6 | 0.                  | 0.     |
| EXPORTS FOR OWN ACCT    |                        |         | 0.                  | 0.      |                     |        |
| OPTIONAL ORIGIN         | 0.                     | 0.      |                     |         | 0.                  | 0.     |

